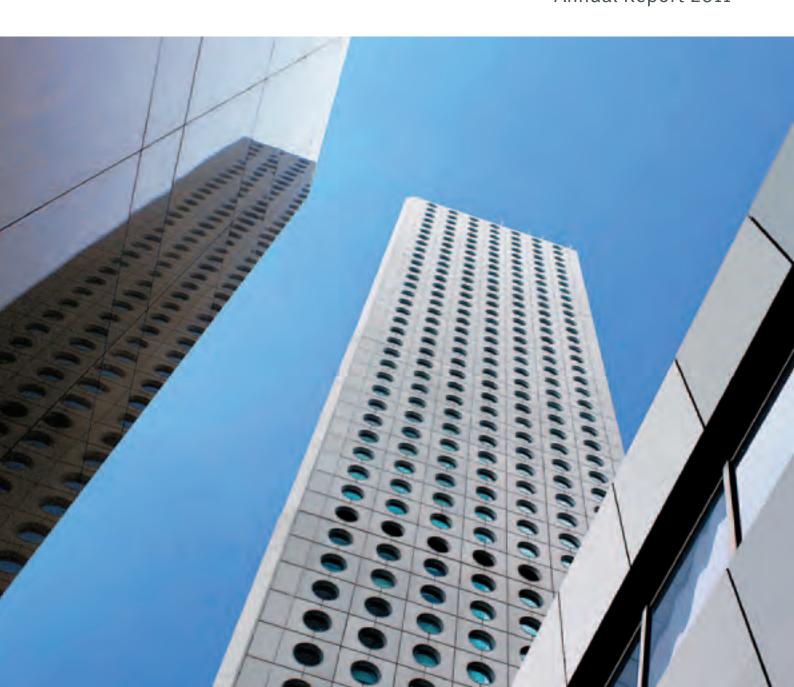


# 2011 Jardine Strategic Annual Report 2011





Jardine Strategic is a holding company with its principal interests in Jardine Matheson, Hongkong Land, Dairy Farm, Mandarin Oriental, Jardine Cycle & Carriage and Astra International. These companies are leaders in the fields of engineering and construction, transport services, insurance broking, property investment and development, retailing, restaurants, luxury hotels, motor vehicles and related activities, financial services, heavy equipment, mining and agribusiness. The Company also has a minority investment in Rothschilds Continuation, the global financial advisory group.

Jardine Strategic's policy is to take strategic stakes in multinational businesses, particularly those with an Asian focus, and to support their expansion. It also complements these interests with smaller positions in quality businesses with existing or potential links with the Group.

Jardine Strategic is incorporated in Bermuda and has a premium listing on the London Stock Exchange, with secondary listings in Bermuda and Singapore.

Jardine Matheson Limited, which operates from Hong Kong, acts as General Manager to the Company and provides management services to the Group companies. It makes available senior management and provides financial, legal, human resources and treasury support services to the Group's subsidiaries and associates.

# **Jardine Strategic Holdings Limited**

Jardine House Hamilton Bermuda

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# **Highlights**

- Underlying earnings per share up 10%
- Outstanding performance by Astra
- Hongkong Land's property portfolio revalued; iconic Beijing site acquired
- Strong contribution from Dairy Farm

# **Results**

	<b>2011</b> US\$m	2010 US\$m	Change %
Gross revenue†	57,306	46,963	22
Revenue	31,049	25,498	22
Underlying profit before tax*	4,578	4,023	14
Underlying profit attributable to shareholders*	1,583	1,439	10
Profit attributable to shareholders	3,943	3,535	12
Shareholders' funds	19,652	16,350	20
	US\$	US\$	%
Underlying earnings per share*	2.55	2.32	10
Earnings per share	6.36	5.69	12
Dividends per share	0.225	0.21	7
Net asset value per share#	48.36	47.53	2

<sup>†</sup>Includes 100% of revenue from Jardine Matheson, associates and joint ventures.

<sup>\*</sup>The Group uses 'underlying profit' in its internal financial reporting to distinguish between ongoing business performance and non-trading items, as more fully described in note 1.

Management considers this to be a key measure which provides additional information to enhance understanding of the Group's underlying business performance.

 $<sup>^{\#}</sup>$ Net asset value per share is calculated on a market value basis, details of which are set out on page 5.

# Chairman's Statement

#### Overview

Conditions in the Group's principal Asian markets remained relatively strong during 2011, enabling the Group to perform well, but the region is not immune to global economic pressures and some of its businesses faced an increasingly challenging environment.

# **Performance**

The Group's revenue for 2011, including 100% of revenue from Jardine Matheson, associates and joint ventures, was US\$57 billion, compared with US\$47 billion in 2010. Jardine Strategic achieved an underlying profit before tax for the year of US\$4,578 million, an increase of 14%. Underlying profit attributable to shareholders was 10% higher at US\$1,583 million while underlying earnings per share were 10% higher at US\$2.55.

Within Jardine Matheson's interests, Jardine Pacific saw good performances across its operations, although there were some areas of weakness, while Jardine Motors experienced a decline in its earnings. Jardine Lloyd Thompson continued to make progress and its contribution was enhanced by the group's increased shareholding.

Hongkong Land's commercial property activities did well in 2011, but its results were lower following a reduced contribution from residential developments. Dairy Farm achieved higher earnings across most of its banners. Mandarin Oriental's profits continued to recover following improvements in occupancy and room

rates. Astra achieved record results as its businesses performed well in a strong trading environment, enhanced on consolidation by the strengthened Indonesian rupiah.

Non-trading items in 2011 primarily consisted of the Group's US\$2,336 million share of the increase in the valuation of investment properties, producing a profit attributable to shareholders of US\$3,943 million, compared with US\$3,535 million in 2010. Shareholders' funds were 20% higher at US\$20 billion.

The Group continues to benefit from robust operating cash flows, ample committed facilities and access to the capital markets. This has provided a sound financial base on which to support investment in maintaining and expanding its leading market positions. Total capital investment across the Group in 2011 exceeded US\$4.9 billion. The consolidated net debt at the end of 2011, excluding financial services companies, was US\$1.9 billion, representing gearing of 5%, which compares to US\$2.3 billion at the end of 2010 and gearing of 7%.

The Board is recommending a final dividend of US¢16.00 per share, which represents an overall increase of 7% for the full year.

# **Business Developments**

Within Jardine Matheson, Jardine Pacific produced a satisfactory result despite the more difficult trading

conditions experienced by a number of its businesses. JOS benefited from the successful acquisition of an IT distribution business early in the year, and the group's restaurant operations were expanded. Gammon continued to win major infrastructure contracts thereby maintaining its healthy order book. Jardine Motors' operation in Hong Kong produced a good result, but there were disappointing performances in Southern China and the United Kingdom. Jardine Lloyd Thompson, in which Jardine Matheson has increased its shareholding to just over 40%, continued to perform well and its business transformation programme is delivering increased savings.

Hongkong Land's office and retail portfolio in Hong Kong produced strong results and its growing Singapore portfolio made an increased contribution. This improvement was, however, offset by lower profits from its residential business due to the timing of completions, leading to a reduced underlying profit for 2011. Several new development sites were secured during the year, including an iconic commercial site in Wangfujing in the heart of Beijing, residential sites in Chongqing and Singapore, and a small portfolio in Cambodia.

Dairy Farm continued to generate profitable growth during 2011 as good increases in comparable store sales were complemented by organic expansion from new store openings. In the more mature markets of Hong Kong, Singapore and Taiwan, the

group is concentrating on improving operational efficiencies and enhancing store attractiveness, while in Indonesia and Malaysia significant funds are being invested in enlarging the network of existing formats. Acquisition opportunities are also being sought in existing and new markets in the Region.

Mandarin Oriental benefited from increased demand throughout 2011 which led to improved profitability across most of the group's portfolio, particularly in Asia and Europe. Its new Paris hotel opened to great acclaim in June, and the group's development activities continue with a new hotel in Guangzhou scheduled to open in late 2012. Mandarin Oriental currently has 27 hotels in operation and 15 under development, all of which are to be management contracts.

Astra's businesses performed excellently in 2011 with good earnings growth from its automotive, financial services, heavy equipment and mining activities, helped in part by the continuing strength of the Indonesian economy, which is transforming the country's global standing. Progress was made in the development of the group's operations with a significant expansion of the manufacturing capacity in both its motor car and motorcycle plants, the addition of a further five coal mining concessions with reserves in excess of 250 million tonnes, and the acquisition of a new toll road project near Surabaya.

# People

R.C. Kwok retired from the Board in May 2011 and I would like to thank him for his significant contribution to the Group. Anthony Nightingale is stepping down as Managing Director on 31st March 2012 after six years in the role. Anthony has had a long and distinguished career with the Group and we are pleased that he will remain as a non-executive Director. Joining the Board on 1st April are Ben Keswick, who will take over as Managing Director, and Adam Keswick.

# **Outlook**

In 2012 Hongkong Land is expected to make a lower contribution due to a reduced number of residential completions, while uncertain global economic conditions have the potential to impact some of the Group's markets in Asia. The Group has, however, made a satisfactory start to the year, and with an ungeared portfolio of listed securities valued at over US\$40 billion it is well placed to take advantage of any investment opportunities that may arise.

# **Sir Henry Keswick**

Chairman

2nd March 2012



# **Jardine Strategic**



A listed property group with some 450,000 sq. m. of prime commercial property in central Hong Kong and further high quality commercial and residential developments in Asia. (50%)



A listed pan-Asian retail group operating over 5,400 outlets, including supermarkets, hypermarkets, health and beauty stores, convenience stores, home furnishings stores and restaurants. (78%)



A listed hotel investment and management group with a portfolio of 42 deluxe and first class hotels and resorts worldwide, including 15 under development. (74%)



An unlisted holding company, Rothschilds Continuation has various interests, including global financial advisory, wealth management and trusts. (21%)



A Singapore-listed company with an interest of just over 50% in Astra, a major listed Indonesian conglomerate, and other motor interests in Southeast Asia. (71%)

The largest Indonesian motor group, manufacturing, assembling and distributing motor vehicles, motorcycles and components in partnership with industry leaders such as Toyota, Daihatsu and Honda.



Astra's financial services businesses consist of consumer finance (principally motor vehicle and motorcycle), insurance and banking.

Astra's other interests include heavy equipment and mining, oil palm plantations, infrastructure and logistics, and information technology.

(Figures in brackets show effective ownership by Jardine Strategic as at 22nd March 2012.)

# **Jardine Matheson**



An Asian-based conglomerate with a portfolio of interests in leading businesses, held in part through its 82% stake in Jardine Strategic. (55%)



A holding company with a select portfolio representing many of the Group's non-listed Asian businesses, principally in engineering and construction, transport services, restaurants and IT services. (100%)



A group engaged in the sales and service of motor vehicles in Hong Kong, Macau and the United Kingdom, and with a large and growing presence in Southern China. (100%)



A leading listed insurance and reinsurance broker, risk specialist and employee benefits consultant, combining specialist skills in the London and international insurance markets with a worldwide network.

(Figures in brackets show effective ownership by Jardine Matheson as at 22nd March 2012.)

# **Profit and Net Assets Analysis**

# **Underlying Profit and Shareholders' Funds**

	Underlying profit attributable to shareholders				Sharehold	ders' funds		
	2011		2010		2011		2010	
	US\$m	%	US\$m	%	US\$m	%	US\$m	%
Jardine Matheson*	199	12	187	12	1,232	6	1,177	7
Hongkong Land	353	21	408	26	12,443	65	9,865	61
Dairy Farm	368	22	319	21	938	5	794	5
Mandarin Oriental	44	2	33	2	746	4	739	5
Jardine Cycle & Carriage	44	2	39	2	252	1	235	1
Astra	687	40	537	35	2,961	16	2,518	16
Other holdings	16	1	30	2	643	3	763	5
	1,711	100	1,553	100	19,215	100	16,091	100
Corporate	(128)		(114)		437		259	
	1,583		1,439		19,652		16,350	

 $<sup>\</sup>star$ Excluding Jardine Strategic and its subsidiaries and associates.

# Market Value Basis Net Assets<sup>†</sup>

	2011		2010	
	US\$m	%	US\$m	%
Jardine Matheson	3,051	10	1,822	6
Hongkong Land	5,342	18	8,245	29
Dairy Farm	9,793	33	9,751	33
Mandarin Oriental	1,106	4	1,526	5
Jardine Cycle & Carriage	9,374	32	7,104	24
Other holdings	736	3	839	3
	29,402	100	29,287	100
Jardine Strategic Corporate	386		256	
	29,788		29,543	
Net asset value per share (US\$)#	48.36		47.53	

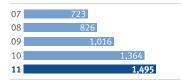
<sup>† &#</sup>x27;Market value basis net assets' are calculated based on the market price of the Company's holdings for listed companies, with the exception of the holding in Jardine Matheson which has been calculated by reference to the market value of US\$16,985 million (2010: US\$15,494 million) less the Company's share of the market value of Jardine Matheson's interest in the Company. For unlisted companies a Directors' valuation has been used.

<sup>#</sup>Net asset value per share is calculated on 'market value basis net assets' of US\$29,788 million (2010: US\$29,543 million) and on 616 million (2010: 622 million) shares outstanding at the year end which excludes the Company's share of the shares held by Jardine Matheson of 504 million (2010: 493 million) shares.

# **Operating Review**

**Jardine Matheson** is a holding company with extensive operations in trading and services through Jardine Pacific; sales and service of motor vehicles through Jardine Motors; and insurance and reinsurance broking, risk management and employee benefit services through Jardine Lloyd Thompson. Through its holding in Jardine Strategic it has interests in the other Group companies.

	2011	2010	Change (%)
Revenue (US\$ billion)	38.0	30.1	26
Underlying profit attributable to shareholders (US\$ million)	1,495	1,364	10
Underlying earnings per share (US\$)	4.13	3.80	9
Net asset value per share (US\$)	45.09	37.99	19



Jardine Matheson Underlying Profit Attributable to Shareholders (US\$ million)



Jardine Matheson Net Asset Value per Share (US\$) Jardine Matheson achieved an underlying profit before tax for the year of US\$4,784 million, an increase of 13%. Its underlying profit attributable to shareholders was up 10% at US\$1,495 million, while underlying earnings per share were up 9% at US\$4.13. Jardine Matheson's profit attributable to shareholders was higher at US\$3,449 million primarily due to increased investment property values.

# **Jardine Pacific**

Jardine Pacific's underlying profit rose 15% to US\$179 million in 2011. A US\$23 million gain arising on the revaluation of investment properties, together with gains from property disposals, contributed to a profit attributable to shareholders of US\$216 million, up 19%. Shareholders' funds were US\$595 million at the end of 2011, and the underlying return on average shareholders' funds was 30%.

Gammon's earnings were maintained, despite absorbing losses from two difficult projects, and its order book stands at US\$3 billion. Both Jardine Schindler and JEC achieved good profit increases as they developed their businesses in the Region. Hong Kong Air Cargo Terminals' earnings fell because of reduced cargo throughput, but its contribution was broadly maintained due to Jardine Pacific's increased shareholding. Jardine Aviation Services' profit was little changed, but Jardine Shipping Services suffered from a decline in freight rates and volumes. Jardine Restaurants' Pizza Hut operations in Hong Kong and Taiwan achieved growth in both sales and profits. JOS recorded strong revenue and earnings growth, with an excellent first year's contribution from SiS, acquired in January 2011.

#### **Jardine Motors**

Jardine Motors recorded an underlying profit of US\$61 million in 2011, a reduction of 29% due to the poor trading conditions in the United Kingdom and margin erosion in mainland China. The 2010 comparative also included a gain of US\$6 million from property disposals. Including nontrading items, the profit attributable to shareholders was US\$68 million.

Zung Fu produced a fine performance in Hong Kong and Macau with higher deliveries of Mercedes-Benz passenger cars. Despite good volume growth in mainland China, Zung Fu's results were negatively impacted by lower margins. Zung Fu now has 24 outlets in Southern China with a further five under development. The group's dealerships in the United Kingdom continued to face weak demand with declining new vehicles sales and lower margins.

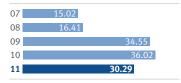
# **Jardine Lloyd Thompson**

Jardine Lloyd Thompson performed well in 2011 in a challenging trading environment as it benefited from further organic growth and contributions from acquisitions. Total revenue was US\$1,315 million and profit before exceptional items and tax was US\$237 million, increases of 10% and 13%, respectively, in the company's reporting currency. Profit attributable to shareholders was US\$143 million, compared with US\$140 million in 2010.

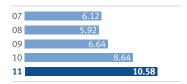
Jardine Lloyd Thompson's Risk & Insurance group, comprising its worldwide retail operations and its specialist, insurance, wholesale and reinsurance broking businesses, produced increases of 11% in revenue and 8% in underlying trading profit. Its Latin American and Asian activities once again achieved strong growth. The Employee Benefits business also had a successful year, with revenue up 5% and a trading margin rising from 17% to 19%.

**Hongkong Land** is a major listed group with some 450,000 sq. m. of prime commercial property in the heart of Hong Kong. The group also develops high quality commercial and residential projects in other cities in the Region.

	2011	2010	Change (%)
Underlying profit attributable to shareholders (US\$ million)	703	810	(13)
Net asset value per share (US\$)	10.58	8.64	22



Underlying Earnings per Share (US¢)



Net Asset Value per Share (US\$)

Hongkong Land's commercial property interests achieved good growth in 2011, although profits from its residential development activities were lower due to the timing of completions.

As a result, the company reported a 13% decline in underlying profit for the year of US\$703 million. Taking into account the increase in the value of its investment properties, profit attributable to shareholders for 2011 was US\$5,306 million, compared with US\$4,739 million in 2010, while net asset value per share rose 22%.

The Hong Kong commercial property market remained firm in 2011 enabling Hongkong Land to achieve positive rental reversions. At the year end its office vacancy stood at 2% and its luxury retail portfolio was fully let. In Singapore, where conditions were stable, the group benefited from a first full year's rental income from the Marina Bay Financial Centre joint venture. A third tower in the project, which will complete this year, is 65%

pre-let. In Beijing, an iconic site has been secured in Wangfujing which will be developed as a premier retail centre including a small luxury hotel. In Cambodia, a property portfolio has been acquired that includes two future development sites in Phnom Penh.

In the residential sector, one project was completed in Singapore, compared with three in 2010, and three new projects were successfully launched for sale enabling a US\$44 million reversal of writedowns. There were also contributions from developments in Hong Kong and Macau. In mainland China, development profits were earned in Beijing and Chongqing, where an additional site was secured in December 2011. Mid-year sales launches in Chongqing and Shenyang were well received, but sales volumes in general have decreased significantly in response to government measures.

**Dairy Farm** is a leading pan-Asian retailer. The listed group, together with its associates and joint ventures, operates over 5,400 outlets – including supermarkets, hypermarkets, health and beauty stores, convenience stores, home furnishings stores and restaurants.

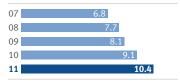
	2011	2010	Change (%)
Gross revenue* (US\$ billion)	10.4	9.1	15
Underlying profit attributable to shareholders (US\$ million)	474	410	16

<sup>\*</sup>Includes 100% of revenue from associates.

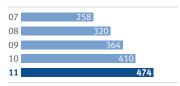
Stable trading environments in Dairy Farm's major markets across Asia led to strong sales and profits growth in 2011. Sales, including 100% of associates, increased by 15% to US\$10.4 billion, while underlying profit for the year was up 16% at US\$474 million. Favourable exchange movements enhanced both sales and profit by 4%. The profit attributable to shareholders, which rose 18% to US\$484 million, included a US\$10 million non-trading gain arising from the disposal by Maxim's of its remaining interest in Starbucks in mainland China. The group had net cash of US\$466 million at the year end.

There was a strong performance from the group's operations in North Asia with profit growth exceeding that of sales. Mannings health and beauty stores produced another excellent result in Hong Kong, while IKEA traded well in both Hong Kong and Taiwan. A good result from East Asia benefited from another fine contribution from the Guardian health and beauty chain in Malaysia and particularly pleasing performances from hypermarkets and supermarkets in Indonesia. A steady performance was seen in South Asia. Restaurant associate, Maxim's, made an excellent contribution, based on strong improvements in like-for-like sales, despite facing increases in both food and wage costs.

Dairy Farm is seeking to expand its operations through acquisitions, and in February 2012, agreed to acquire a 70% equity interest in a supermarket chain in Cambodia. It is also continuing to invest in the development of its business with the modernization and standardization of its retail processes and systems, the improvement of its supply chain management, and the expansion of its offering of private label products.



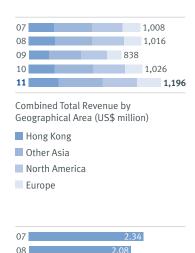
Gross Revenue\* (US\$ billion)



Underlying Profit Attributable to Shareholders (US\$ million)

**Mandarin Oriental** is a hotel investment and management group. It has a portfolio of 42 deluxe and first class hotels and resorts worldwide, including 15 under development, and has 'Residences' connected to a number of its properties. The listed company holds equity in selected hotels.

	<b>2011</b> US\$m	2010 US\$m	Change %
Combined total revenue of hotels under management	1,196	1,026	17
Underlying profit attributable to shareholders	59	44	33



Net Asset Value per Share\* (US\$)
\*With freehold and leasehold

2.18

2 33

Increased demand led to improved performances for Mandarin Oriental, particularly in Asia and Europe. Underlying profit for 2011 was up 33% at US\$59 million. The result included US\$16 million in branding fees from The Residences at Mandarin Oriental, London which helped to offset the impact on earnings of reduced occupancy in Tokyo and pre-opening costs in Paris. Profit attributable to shareholders of US\$67 million included US\$8 million of net non-trading profit, being primarily a gain of some US\$10 million representing the value of a long-term leasehold interest in part of The Residences in London. There were no non-trading items in 2010.

In Asia, the group's hotels in Hong Kong and Singapore traded well, but Bangkok was affected by the floods in Thailand and Tokyo suffered low occupancy for a number of months following the earthquake and tsunami. In Europe, there were particularly strong performances in London and Munich, while Mandarin Oriental, Paris opened in June 2011 to considerable acclaim. In The Americas, business levels improved across the portfolio, although the rate of earnings growth was lower than in the group's other regions. Mandarin Oriental will open in Guangzhou in the second half of 2012, followed in 2013 by hotels in Taipei, Milan and Shanghai. The group now has 27 hotels in operation and a further 15 under development, including a recently announced property in Bodrum, Turkey due to open in 2014.

**Jardine Cycle & Carriage** is a Singapore-listed company with an interest of just over 50% in Astra, a major listed Indonesian conglomerate, and other motor interests in Southeast Asia.

	2011	2010	Change (%)
Revenue (US\$ billion)	20.1	15.7	28
Underlying profit attributable to shareholders (US\$ million)	1,019	812	25
Shareholders' funds (US\$ million)	4,407	3,743	18

Jardine Cycle & Carriage produced another excellent result in 2011 with underlying profit up 25% at US\$1,019 million. Its profit attributable to shareholders of US\$1,030 million included a non-trading gain of US\$11 million due to a fair value gain on revaluation of Astra's oil palm plantations. Astra produced improved results in all its major businesses, and its contribution to the underlying profit of Jardine Cycle & Carriage was up 27% to US\$1,011 million, benefiting in part from a stronger rupiah on translation.

The contribution from the group's other motor interests rose 10% to US\$62 million. The results from Singapore improved reflecting the

strength of the Mercedes-Benz brand at a time when government quotas reduced the size of the market. Tunas Ridean had a good year as it benefited from the strong consumer demand in Indonesia. In Malaysia, however, Cycle & Carriage Bintang's earnings were flat in the face of competition. In Vietnam, while Truong Hai Auto Corporation achieved a 26% increase in unit sales, its profit was lower due to reduced margins as well as higher finance and operating costs.



Revenue (US\$ billion)

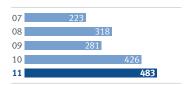


Underlying Profit Attributable to Shareholders (US\$ million) **Astra** is a listed diversified Indonesian group with interests in the automotive sector, financial services, heavy equipment and mining, oil palm plantations, infrastructure and logistics, and information technology.

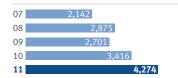
	2011	2010	Change* (%)
Gross revenue† (US\$ billion)	29.2	22.9	23
Profit attributable to shareholders# (US\$ million)	2,027	1,582	24
Shareholders' funds# (US\$ million)	6,666	5,484	23

<sup>\*</sup>Based on the change in Indonesian rupiah, being the reporting currency of Astra.

<sup>#</sup>Reported under Indonesian GAAP.



Motor Vehicle Sales including Associates and Joint Ventures (thousand units)



Motorcycle Sales including Associates and Joint Ventures (thousand units)

Astra enjoyed a record year in 2011 producing a net profit under Indonesian accounting standards of Rp17.8 trillion, up 24%, equivalent to US\$2,027 million. Its progress was supported by growth in the Indonesian economy that benefited from increased domestic demand, strong commodity prices and the availability of financing at attractive interest rates, reflecting the country's enhanced global credit standing.

Net income from Astra's automotive businesses grew by 13% in local currency terms. Astra's motor vehicle sales rose by 13% to 483,000 units, representing a market share of 54% compared to 56% in 2010. Astra Honda Motor's motorcycle sales improved by 25% to 4.3 million units, with its market share increasing from 46% to 53%. Increased manufacturing capacity was introduced in both its motor vehicle and motorcycle operations. Astra Otoparts reported a decline in net income of 12% due to increased material costs and higher marketing and branding expenses.

The net income from Astra's financial services businesses rose 26%. Astra's finance operations benefited from loan book growth in line with industry growth, reduced offshore funding costs and a stable customer credit experience. Insurance company, Asuransi Astra Buana, benefited from higher premiums, while Astra's joint venture, Bank Permata, reported net income rising 15%.

United Tractors' net income was up 52% as its Komatsu heavy equipment business sold 8,467 units, a rise of 57%. Its contract mining operations achieved an increase in coal production of 11% to 87 million tonnes and an increase in overburden removal of 22% to 796 million bcm. United Tractors also sold 4.5 million tonnes of coal produced from its own mines and acquired a further five concessions with estimated reserves of between 250 and 370 million tonnes. Astra Agro Lestari reported earnings up 19% as palm oil production rose 14% and average prices achieved were 8% higher.

There was some improvement in the contribution from infrastructure and logistics as well as from information technology activities. A 95% stake in a greenfield 40 km toll road near Surabaya was acquired during the year, and the total project cost is expected to be some US\$400 million.

 $<sup>^{\</sup>dagger}\mbox{Includes}$  100% of revenue from associates and joint ventures.

# **Further Interests**

# **Business Model**

#### **Rothschilds Continuation**

Rothschilds Continuation, in which the Company holds a 21% interest, is the holding company of an independent global financial advisory group with 51 offices in 40 countries worldwide. In common with most financial institutions, the company has continued to face challenging markets during 2011. Despite this, it has maintained its market share and is well positioned in the areas of financial advisory, wealth management, and merchant banking.

#### Other

ACLEDA Bank of Cambodia, in which a 12% stake is held, achieved a record profit in 2011 and is optimistic of further growth in 2012. Similarly, Asia Commercial Bank, which is 7% held, performed creditably as Vietnam faced up to the challenge of restoring balanced growth while containing inflation.

In India, Tata Power's large generation projects are progressing to completion, while its business is benefiting from stable Indian utility earnings and increasing returns from its Indonesian coal investments. The Company has a 3% investment.

Jardine Strategic is a holding company within the Jardine Matheson Group which takes long-term strategic investments in multinational businesses and other high quality companies with existing or potential links to the Group. The Company's investments are focused principally on Greater China and Southeast Asia, although some of its operations have a more global reach. The Group companies are leaders in the fields of motor vehicles and related activities, property investment and development, retailing and restaurants, engineering and construction, transport services, luxury hotels, financial services, heavy equipment, mining and agribusiness.

The Group's representation in this broad mix of business sectors and the spread between cash generating activities and long-term property assets enables it to focus its investment in high growth markets while spreading the risk that might otherwise be associated with its geographic concentration. This strategy combined with a strong balance sheet is designed to achieve long-term growth in both earnings and net asset value.

# **Anthony Nightingale**

Managing Director

2nd March 2012

# **Financial Review**

# **Accounting Policies**

The Directors continue to review the appropriateness of the accounting policies adopted by the Group having regard to developments in International Financial Reporting Standards. In 2011, a number of amendments to these standards became effective and the Group adopted those which are relevant to the Group's operations. As mentioned in note 1 to the financial statements, their adoption does not have a material impact on the Group's accounting policies.

#### **Results**

In 2011, revenue increased by 22% to US\$31.0 billion. Gross revenue, including 100% of revenue from Jardine Matheson, associates and joint ventures, which is a better measure of the extent of the Group's operations, increased by 22% to US\$57.3 billion.

Underlying operating profit was US\$3,656 million, an increase of US\$509 million or 16%. This reflected increased contributions from most of the businesses, in particular increases of US\$494 million from Astra on strong performances from automotive, heavy equipment and financial services; US\$66 million from Dairy Farm with sales growths in all its key markets; US\$15 million from Mandarin Oriental, offset by a reduction in contribution of US\$50 million from Hongkong

#### **Summarized Cash Flow**

	<b>2011</b> US\$m	2010 US\$m
Operating cash flow of subsidiaries Dividends from associates and joint ventures Operating activities Capital expenditure and investments	1,787 598 2,385 (2,156)	1,428 606 2,034 (1,366)
Cash flow before financing	229	668

Land due to the reduced number of residential completions.

The operating profit of US\$8,086 million included a number of non-trading items, by far the largest of which was the increase in the fair value of investment properties in Hongkong Land.

Net financing charges decreased over 2010 primarily due to lower interest rates. Interest cover remained strong at 47 times, calculated as the underlying operating profit, including the share of results of associates and joint ventures, divided by net financing charges.

The underlying profit contribution from Jardine Matheson rose by 6% to US\$199 million reflecting an increase of US\$13 million from Jardine Pacific due mainly to the contribution from the SiS IT distribution business acquired by JOS in January 2011, offset by a reduction in contribution

of US\$14 million from Jardine Motors due to difficult market conditions in the United Kingdom and margin erosion in mainland China.

The Group's share of underlying results of associates and joint ventures increased by 2% to US\$823 million. The impact of less residential property completions in Hongkong Land's joint ventures was more than offset by higher contributions from the associates and joint ventures of Astra and Dairy Farm.

The overall contribution from the Group's associates and joint ventures included a number of non-trading items, among which were increases in the fair value of investment properties held by Hongkong Land's associates and joint ventures and Dairy Farm's share of the gain on sale by Maxim's of its remaining interest in Starbucks in mainland China, partly offset by an asset impairment in Hongkong Land.

The underlying effective tax rate for the year was 23%, which is in line with that of last year.

Underlying earnings per share increased by 10% to US\$2.55. The growth of US\$144 million in underlying earnings was due to increased contributions from most businesses, in particular increases of US\$12 million from Jardine Matheson; US\$49 million from Dairy Farm; US\$11 million from Mandarin Oriental and US\$150 million from Astra, partly offset by a reduction in contribution of US\$55 million from Hongkong Land.

The profit attributable to shareholders for the year of US\$3,943 million included the surplus of US\$2,336 million on the revaluation of investment properties in Hongkong Land and Jardine Pacific, gains from property disposals of US\$8 million in Jardine Pacific and an increase of US\$8 million in the fair value of Astra's plantations. Earnings per share were US\$6.36, an increase of 12%.

# **Dividends**

The Board is recommending a final dividend of US\$0.16 per share, giving a total dividend of US\$0.225 per share for the year, payable on 16th May 2012 to those persons registered as shareholders on 16th March 2012. The dividends are payable in cash with a scrip alternative.

#### **Cash Flow**

The cash inflow from operating activities for the year was US\$2,385 million. This represented an increase of US\$351 million on 2010 principally due to higher operating profit, partly offset by the increase in the level of working capital due in part to higher financing debtors in Astra's motor finance businesses.

Capital expenditure for the year before disposals amounted to US\$2,417 million and was broadly spread throughout the Group. This included US\$209 million for the purchase of subsidiaries, the main ones being the acquisition by Astra of a coal mine concession company and a toll road company; US\$69 million for the purchase of additional stakes in various associates and joint ventures; US\$265 million for the purchase of other investments, mainly in Jardine Cycle & Carriage and Astra; US\$251 million for the purchase of intangible assets, which included US\$120 million for the purchase of leasehold land mainly for use by new motor dealerships in Astra; US\$1,187 million for the purchase of tangible assets, which included US\$214 million in Dairy Farm, US\$62 million in Mandarin Oriental and US\$903 million in Astra mainly for the acquisition of some US\$600 million heavy equipment and machinery

predominately by Pamapersada Nusantara in response to capacity expansion in its mine contracting business and US\$270 million in the fleet of motor vehicles held for lease by Serasi Autoraya in response to increased customer demand; US\$86 million for additions to investment properties in Hongkong Land; US\$91 million for the investment in plantations in Astra; and US\$259 million of advances to associates and joint ventures, mainly in Hongkong Land.

The repayment from associates and joint ventures in Hongkong Land and sale of other investments in Astra contributed US\$111 million and US\$124 million, respectively, to the Group's cash flow.

In addition to the above capital expenditure, the Group purchased additional interests in group companies for a total cost of US\$337 million which is presented as financing activities in the cash flow statement.

# **Funding**

At the year end, undrawn committed facilities totaled US\$4.0 billion. In addition, the Group had available liquid funds of US\$3.9 billion. Net borrowings, excluding those relating to Astra's financial services companies, were US\$1.9 billion, representing 5%

of total equity. Astra's financial services companies had net borrowings of US\$3.4 billion, US\$1.1 billion up from 2010 as their overall loan book grew. The Group's total equity increased by US\$7.5 billion to US\$39.3 billion during the year.

The average tenor of the Group's debt at 31st December 2011 was 4.5 years compared with 4.3 years at the end of 2010. US dollar denominated borrowings comprised 9% of the Group's total borrowings. Non-US dollar denominated borrowings are directly related to the Group's businesses in the countries of the currencies concerned. As at 31st December 2011 approximately 48% of the Group's borrowings, exclusive of financial services companies, were at floating rates and the remaining 52% were covered by interest rate hedges with major creditworthy financial institutions and fixed rate borrowings.

Overall, the Group's funding arrangements are designed to keep an appropriate balance between equity and debt, both short and long term, to give flexibility to develop the business.

# **Treasury Policy**

The Group manages its exposure to financial risk using a variety of techniques and instruments. The main objectives are to limit exchange and interest rate risks and to provide a degree of certainty about costs. The investment of the Group's cash resources is managed so as to minimize risk while seeking to enhance yield.

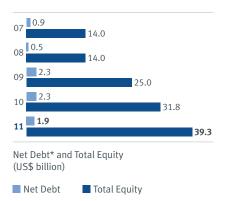
# Principal Risks and Uncertainties

A review of the principal risks and uncertainties facing the Group is set out on page 94.

# **James Riley**

Chief Financial Officer

2nd March 2012



\*Excluding net debt of financial services companies

# **Directors' Profiles**

# Sir Henry Keswick\*

#### Chairman

Sir Henry joined the Board in 1988 and became Chairman in 1989. He is chairman of Jardine Matheson, having first joined the group in 1961, and is a director of Dairy Farm, Hongkong Land and Mandarin Oriental. He is also vice chairman of the Hong Kong Association.

# Ben Keswick\*

# **Managing Director**

Mr Ben Keswick was appointed as Managing Director in April 2012. He has held a number of executive positions since joining the Jardine Matheson group in 1998, including finance director and then chief executive officer of Jardine Pacific between 2003 and 2007 and, thereafter, group managing director of Jardine Cycle & Carriage until March 2012. He has an MBA from INSEAD. Mr Keswick is chairman of Jardine Matheson Limited and Jardine Cycle & Carriage and a commissioner of Astra and United Tractors. He is also managing director of Dairy Farm, Hongkong Land, Jardine Matheson and Mandarin Oriental, and a director of Jardine Pacific and Jardine Motors.

# **Charles Allen-Jones**

Mr Allen-Jones joined the Board in 2008. He was formerly senior partner of Linklaters, where he had been a partner for 33 years until 2001. Mr Allen-Jones is a non-executive director of Hongkong Land and Caledonia Investments and vice chairman of the Council of the Royal College of Art.

# **Jenkin Hui**

Mr Hui was appointed a Director in 1999. He is a director of Hongkong Land, Jardine Matheson, Central Development and a number of property and investment companies.

# Adam Keswick\*

Mr Adam Keswick was appointed a Director in April 2012. He is chairman of Jardine Pacific and chairman and chief executive of Jardine Motors. He has held a number of executive positions since joining the Jardine Matheson group from N M Rothschild & Sons in 2001, including group strategy director and, thereafter, group managing director of Jardine Cycle & Carriage between 2003 and 2007. Mr Keswick is also deputy chairman of Jardine Matheson Limited, deputy managing director of Jardine Matheson, and a director of Dairy Farm, Hongkong Land, Mandarin Oriental and Rothschilds Continuation.

# Simon Keswick\*

Mr Simon Keswick joined the Board in 1986. He joined the Jardine Matheson group in 1962 and is chairman of Dairy Farm, Hongkong Land and Mandarin Oriental, and a director of Jardine Lloyd Thompson and Jardine Matheson.

# Dr George C.G. Koo

Dr Koo, a Fellow of the Royal College of Surgeons, joined the Board in 1996. He is the founder and managing director of the Hong Kong Lithotripter Centre. He is also a director of Dairy Farm.

# Lord Leach of Fairford\*

Lord Leach joined the Board in 1987. He joined the Jardine Matheson group in 1983 after a career in banking and merchant banking. He is deputy chairman of Jardine Lloyd Thompson, and a director of Dairy Farm, Hongkong Land, Jardine Matheson, Mandarin Oriental and Rothschilds Continuation.

# A.J.L. Nightingale

Mr Nightingale was Managing Director of the Company from 2006 to March 2012. He held a number of senior positions since first joining the Jardine Matheson group in 1969 until his retirement from executive office in March 2012. He is also a director of Dairy Farm, Hongkong Land, Jardine Cycle & Carriage, Jardine Matheson and Mandarin Oriental and a commissioner of Astra. Mr Nightingale is also a member of the Commission on Strategic Development, a member of the Committee on Strategic Enhancement of Hong Kong as an International Financial Centre, a vice president of The Real Estate Developers Association of Hong Kong, a council member of the Employers' Federation of Hong Kong, a Hong Kong representative to the APEC Business Advisory Council, a member of Chongqing Mayor's International Economic Advisory Council and a member of the UK ASEAN Business Council Advisory Panel. He is also chairman of The Sailors Home and Missions to Seamen in Hong Kong.

# **Percy Weatherall**

Mr Weatherall was Managing Director of the Company from 2000 to 2006. He held a number of senior positions since first joining the Jardine Matheson group in 1976 until his retirement from executive office in 2006. He is also a director of Dairy Farm, Hongkong Land, Jardine Matheson and Mandarin Oriental. He is chairman of Corney and Barrow.

\*Executive Director

# **Company Secretary and Registered Office**

John C. Lang Jardine House, 33-35 Reid Street Hamilton Bermuda

1st April 2012

# **Consolidated Profit and Loss Account**

for the year ended 31st December 2011

			2011			2010	
	Note	Underlying business performance US\$m	Non-trading items US\$m	Total US\$m	Underlying business performance US\$m	Non-trading items US\$m	Total US\$m
Revenue	5	31,049		31,049	25,498		25,498
Net operating costs Change in fair value of investment	6	(27,393)	46	(27,347)	(22,351)	434	(21,917)
properties			4,384	4,384		3,198	3,198
Operating profit Net financing charges	7	3,656	4,430	8,086	3,147	3,632	6,779
<ul> <li>financing charges</li> </ul>		(227)	_	(227)	(217)	_	(217)
<ul> <li>financing income</li> </ul>		127	_	127	99	_	99
		(100)	-	(100)	(118)	_	(118)
Share of results of Jardine Matheson Share of results of associates and	8	199	22	221	187	12	199
joint ventures	9		]		1	]	
<ul><li>before change in fair value of investment properties</li><li>change in fair value</li></ul>		823	(6)	817	807	11	818
of investment			220	220		724	724
properties		823	238	238 1,055	807	731 742	731 1,549
Sale of associates and		623	232	1,033	807		
joint ventures Profit before tax		4,578	4,684	9,262	4,023	4,389	8,412
Tax	10	(826)	(10)	(836)	(697)	(106)	(803)
Profit after tax		3,752	4,674	8,426	3,326	4,283	7,609
Attributable to: Shareholders of the Company	11 & 12	1,583	2,360	3,943	1,439	2,096	3 <b>,</b> 535
Non-controlling interests		2,169	2,314	4,483	1,887	2,187	4,074
		3,752	4,674	8,426	3,326	4,283	7,609
		US\$		US\$	US\$		US\$
Earnings per share	11						
- basic	11	2.55		6.36	2.32		5.69
- diluted		2.55		6.34	2.32		5.54

# **Consolidated Statement of Comprehensive Income**

for the year ended 31st December 2011

		2011	2010
	Note	US\$m	US\$m
Profit for the year		8,426	7,609
Revaluation surpluses before transfer to investment properties from			
- intangible assets		27	_
- tangible assets		4	_
		31	_
Revaluation of other investments			
net (loss)/gain arising during the year	19	(89)	67
– transfer to profit and loss		(20)	(13)
		(109)	54
Net actuarial (loss)/gain on employee benefit plans		(52)	17
Net exchange translation differences			
– (losses)/gains arising during the year		(75)	218
Cash flow hedges			
<ul> <li>net loss arising during the year</li> </ul>		-	(7)
– transfer to profit and loss		6	7
		6	_
Share of other comprehensive (expense)/income of Jardine Matheson		(87)	9
Share of other comprehensive (expense)/income of associates and joint ventures	18	(50)	248
Tax relating to components of other comprehensive income or expense	10	8	(6)
Other comprehensive (expense)/income for the year		(328)	540
Total comprehensive income for the year		8,098	8,149
Attributable to:			
Shareholders of the Company		3,690	3,761
Non-controlling interests		4,408	4,388
		8,098	8,149

# **Consolidated Balance Sheet**

at 31st December 2011

		At 31st December		
		2011	2010	
	Note	US\$m	US\$m	
Assets				
ntangible assets	13	2,126	1,888	
Tangible assets	14	5,628	4,578	
nvestment properties	15	22,589	18,061	
Plantations	16	1,058	954	
nvestment in Jardine Matheson	17	1,227	1,172	
Associates and joint ventures	18	6,464	5,849	
Other investments	19	1,065	1,018	
Non-current debtors	20	2,500	1,889	
Deferred tax assets	21	150	121	
Pension assets	22	20	57	
Non-current assets		42,827	35,587	
Properties for sale	23	1,521	1,184	
Stocks and work in progress	24	2,405	2,132	
Current debtors	20	5,359	3,665	
Current investments	19	4	6	
Current tax assets		69	130	
Bank balances and other liquid funds	25			
- non-financial services companies	-	3,699	3,717	
- financial services companies		222	176	
		3,921	3,893	
		13,279	11,010	
Non-current assets classified as held for sale	26	47	_	
Current assets		13,326	11,010	
otal assets		56,153	46,597	

Approved by the Board of Directors

A.J.L. Nightingale **Lord Leach of Fairford** 

Directors

2nd March 2012

		At 31st December	
		2011	2010
	Note	US\$m	US\$m
Equity			
Share capital	27	56	56
Share premium and capital reserves	28	1,356	1,346
Revenue and other reserves		19,954	16,470
Own shares held	30	(1,714)	(1,522)
Shareholders' funds		19,652	16,350
Non-controlling interests	31	19,609	15,446
Total equity		39,261	31,796
Liabilities			
Long-term borrowings	32		
non-financial services companies		4,620	4,201
financial services companies		2,002	1,128
•		6,622	5,329
Deferred tax liabilities	21	627	544
Pension liabilities	22	173	141
Non-current creditors	33	280	211
Non-current provisions	34	99	82
Non-current liabilities		7,801	6,307
Current creditors	33	6,133	4,952
Current borrowings	32	0,133	7,772
- non-financial services companies	32	947	1,854
financial services companies		1,670	1,403
p		2,617	3,257
Current tax liabilities		297	245
Current provisions	34	44	40
Current liabilities	2,	9,091	8,494
Total liabilities		16,892	14,801
Total equity and liabilities		56,153	46,597

# **Consolidated Statement of Changes in Equity**

for the year ended 31st December 2011

	Share capital	Share premium	Capital reserves	Revenue reserves	Contributed surplus	Asset revaluation reserves	Hedging reserves	Exchange reserves	Own shares held	shareholders of	f non-controlling	Total equity
	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m
2011												
At 1st January	56	1,199	147	15,811	304	202	(40)	193	(1,522)	16,350	15,446	31,796
Total comprehensive income	_	_	_	3,740	_	11	(1)	(60)	-	3,690	4,408	8,098
Dividends paid by the Company	_	_	_	(133)	_	_	_	_	-	(133)	_	(133)
Dividends paid to non-controlling interests	_	_	_	_	_	_	_	_	-	_	(896)	(896)
Unclaimed dividends forfeited	_	_	_	2	_	_	_	_	_	2	_	2
Employee share option schemes	_	_	10	_	_	_	_	_	_	10	1	11
Scrip issued in lieu of dividends	_	_	_	142	_	_	_	_	_	142	_	142
Increase in own shares held	_	_	_	_	_	_	_	_	(192)	(192)	_	(192)
Subsidiaries acquired	_	_	_	_	_	_	_	_	_	_	140	140
Conversion of convertible bonds in a subsidiary	_	_	_	_	_	_	_	_	_	_	319	319
Capital contribution from non-controlling interests	_	_	_	_	_	_	_	_	_	_	314	314
Purchase of additional interests in subsidiaries	_	_	_	(215)	_	_	_	_	_	(215)	(122)	(337)
Change in interests in associates and joint ventures	_	_	_	(2)	_	_	_	_	_	(2)	(1)	(3)
Transfer	-	-	_	(1)	-	_	_	1	_	_	_	_
At 31st December	56	1,199	157	19,344	304	213	(41)	134	(1,714)	19,652	19,609	39,261
2010												
At 1st January	56	1,208	137	12,235	304	202	(31)	_	(1,414)	12,697	12,265	24,962
Total comprehensive income	_	_	_	3,577	_	_	(9)	193	_	3,761	4,388	8,149
Dividends paid by the Company	_	_	_	(124)	_	_	_	_	_	(124)		(124)
Dividends paid to non-controlling interests	_	_	_	_	_	_	_	_	_	_	(742)	(742)
Employee share option schemes	_	_	10	_	_	_	_	_	_	10	1	11
Scrip issued in lieu of dividends	_	_	_	185	_	_	_	_	_	185	_	185
Repurchase of shares	_	(9)	_	_	_	_	_	_	_	(9)	_	(9)
Increase in own shares held	_	_	_	_	_	_	_	_	(108)			(108)
Subsidiaries disposed of	_	_	_	_	_	_	_	_	_	_	(9)	(9)
Conversion of convertible bonds in a subsidiary	_	_	_	_	_	_	_	_	_	_	5	5
Capital contribution from non-controlling interests	_	_	_	_	_	_	_	_	_	_	16	16
Purchase of additional interests in subsidiaries	_	_	_	(62)	_	_	-	_	-	(62)	(478)	(540)
At 31st December	56	1,199	147	15,811	304	202	(40)	193	(1,522)	16,350	15,446	31,796

Total comprehensive income included in revenue reserves comprises profit attributable to shareholders of the Company of US\$3,943 million (2010: US\$3,535 million), net fair value loss on other investments of US\$99 million (2010: gain of US\$40 million) and net actuarial loss on employee benefit plans of US\$104 million (2010: gain of US\$2 million). Cumulative net fair value gain on other investments and net actuarial loss on employee benefit plans amounted to US\$139 million (2010: US\$238 million) and US\$248 million (2010: US\$144 million), respectively.

Contributed surplus represents the excess in value of shares acquired in consideration for the issue of the Company's shares, over the nominal value of those shares issued. Under the Bye-Laws of the Company, the contributed surplus is distributable.

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# **Consolidated Cash Flow Statement**

for the year ended 31st December 2011

		2011	2010
	Note	US\$m	US\$m
Operating activities			
Operating profit		8,086	6,779
Change in fair value of investment properties		(4,384)	(3,198)
Depreciation and amortization	35 (a)	873	730
Other non-cash items	35 (b)	118	(267)
Increase in working capital	35 (c)	(2,050)	(1,684)
Interest received		129	102
Interest and other financing charges paid		(224)	(199)
Tax paid		(761)	(835)
		1,787	1,428
Dividends from associates and joint ventures		598	606
Cash flows from operating activities	L	2,385	2,034
Investing activities			,
Purchase of subsidiaries	35 (d)	(209)	(49)
Purchase of associates and joint ventures	35 (a) 35 (e)	(69)	(227)
Purchase of other investments	35 (f)	(265)	(231)
Purchase of intangible assets	)) (j)	(251)	(156)
Purchase of findigible assets		(1,187)	(833)
Purchase of investment properties		(86)	(32)
Additions to plantations		(91)	(87)
Advance to associates, joint ventures and others	35 (q)	(259)	(220)
Repayment from associates, joint ventures and others	35 (g) 35 (h)	115	286
Sale of subsidiaries	35 (i)	2	200
Sale of subsidiaries Sale of associates and joint ventures	)) (I)	1	20
Sale of associates and joint ventures	35 (j)	124	110
Sale of other investments Sale of intangible assets	<i>JJ (j)</i>	124	2
Sale of intangible assets		15	51
Sale of tangible assets Sale of investment properties		//	_
Cash flows from investing activities	L	(2,156)	(1,366)
		(2,130)	(1,300)
Financing activities	Г		(-)
Repurchase of shares		-	(9)
Capital contribution from non-controlling interests		314	16
Repayment to non-controlling interests		(6)	(11)
Purchase of additional interests in subsidiaries	35 (k)	(337)	(540)
Drawdown of borrowings		8,082	6,459
Repayment of borrowings		(7,247)	(5,630)
Dividends paid by the Company		(98)	(37)
Dividends paid to non-controlling interests		(896)	(742)
Cash flows from financing activities		(188)	(494)
Net increase in cash and cash equivalents		41	174
Cash and cash equivalents at 1st January		3,899	3,664
Effect of exchange rate changes		(26)	61
Cash and cash equivalents at 31st December	35 (l)	3,914	3,899

# **Notes to the Financial Statements**

# **Principal Accounting Policies**

## Basis of preparation

The financial statements have been prepared in accordance with International Financial Reporting Standards, including International Accounting Standards and Interpretations adopted by the International Accounting Standards Board. The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies below.

Standards, amendments and interpretations effective in 2011 which are relevant to the Group's operations

Revised IAS 24 Related Party Disclosures Amendment to IAS 32 Classification of Rights Issues

Amendments to IFRIC 14 Prepayments of a Minimum Funding Requirement

Extinguishing Financial Liabilities with Equity Instruments IFRIC 19

Improvements to IFRSs (2010)

The adoption of these standards, amendments and interpretations does not have a material impact on the Group's accounting

Revised IAS 24 'Related Party Disclosures' supersedes IAS 24 (as revised in 2003). It simplifies the disclosure requirements for government-related entities and clarifies the definition of a related party.

Amendment to IAS 32 'Classification of Rights Issues' clarifies that rights issues are equity instruments when they are denominated in a currency other than the issuer's functional currency and are issued pro-rata to an entity's existing shareholders for a fixed amount of currency.

Amendments to IFRIC 14 'Prepayments of a Minimum Funding Requirement' require an entity to recognize an asset for a prepayment that will reduce future minimum funding contributions required by the entity.

IFRIC 19 'Extinguishing Financial Liabilities with Equity Instruments' provides guidance on the application of IAS 39 and IAS 32 when an entity issues its own equity instruments to extinguish all or part of a financial liability.

The Improvements to IFRSs (2010) comprise a number of non-urgent but necessary amendments to IFRSs. The amendments which are relevant to the Group's operations include IFRS 3 (amendments) 'Business Combinations', IFRS 7 (amendments) 'Financial Instruments: Disclosures', IAS 1 (amendments) 'Presentation of Financial Statements', IAS 34 (amendments) 'Interim Financial Reporting' and IFRIC 13 (amendment) 'Customer Loyalty Programmes'.

IFRS 3 (amendments) 'Business Combinations' clarify the transition requirements for contingent consideration from business combination that occurred before the effective date of the revised IFRS, the measurement of non-controlling interests and unreplaced and voluntarily replaced share-based payment awards.

IFRS 7 (amendments) 'Financial Instruments: Disclosures' emphasize the interaction between qualitative and quantitative disclosures and the nature and extent of risks associated with financial instruments.

IAS 1 (amendments) 'Presentation of Financial Statements' clarify that entities may present the required reconciliations for each component of other comprehensive income either in the statement of changes in equity or in the notes to the financial statements.

IAS 34 (amendments) 'Interim Financial Reporting' provide guidance to illustrate how to apply disclosure principles in IAS 34 and add disclosure requirements around the circumstances likely to affect fair values of financial instruments and their classification, transfers of financial instruments between different levels of fair value hierarchy, changes in classification of financial assets and changes in contingent liabilities and assets.

IFRIC 13 (amendment) 'Customer Loyalty Programmes' clarifies that when the fair value of award credits is measured on the basis of the value of the awards for which they could be redeemed, the fair value of the award credits should take account of expected forfeitures as well as the discounts or incentives that would otherwise be offered to customers who have not earned award credits from an initial sale.

IFRIC 20

Standards and amendments effective after 2011 which are relevant to the Group's operations and yet to be adopted

Amendments to IFRS 7 Financial Instruments: Disclosures on Derecognition IFRS 9 Financial Instruments IFRS 10 **Consolidated Financial Statements** IFRS 11 Joint Arrangements Disclosure of Interests in Other Entities IFRS 12 IFRS 13 Fair Value Measurement Amendments to IAS 1 Presentation of Items of Other Comprehensive Income IAS 19 (amended 2011) **Employee Benefits** IAS 27 (2011) Separate Financial Statements IAS 28 (2011) Investments in Associates and Joint Ventures

Amendments to IFRS 7 'Financial Instruments: Disclosures on Derecognition' (effective for annual period beginning 1st July 2011) promotes transparency in the reporting of transfer transactions and improves users' understanding of the risk exposures relating to transfer of financial assets and the effect of those risks on an entity's financial position particularly those involving securitization of financial assets.

Stripping Costs in the Production Phase of a Surface Mine

IFRS 9 (Financial Instruments' (effective 1st January 2015) is the first standard issued as part of a wider project to replace IAS 39. IFRS 9 (2009) retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The guidance in IAS 39 on impairment of financial assets and hedge accounting continues to apply. IFRS 9 (2010) adds the requirements related to the classification and measurement of financial liabilities, and derecognition of financial assets and liabilities, to the version issued in November 2009. It also includes those paragraphs of IAS 39 dealing with how to measure fair value and accounting for derivatives embedded in a contract that contains a host that is not a financial asset, as well as the requirements of IFRIC 9 'Remeasurement of Embedded Derivatives'. The Group has yet to assess the full impact of IFRS 9 and will apply the standard from 1st January 2015.

IFRS 10 'Consolidated Financial Statements' (effective 1st January 2013) replaces SIC Interpretation 12 'Consolidation – Special Purpose Entities' and most of IAS 27 'Consolidated and Separate Financial Statements'. It contains a new single consolidation model that identifies control as the basis for consolidation for all types of entities. It provides a definition of control that comprises the elements of power over an investee; exposure of rights to variable returns from an investees; and ability to use power to affect the reporting entity's returns. The Group has yet to assess the full impact of IFRS 10 and will apply the standard from 1st January 2013.

IFRS 11 'Joint Arrangements' (effective 1st January 2013) replaces IAS 31 'Interests in Joint Ventures' and classifies joint arrangements as either joint operations (whereby the parties that have joint control have rights to the assets and obligations for the liabilities of the joint arrangements) or joint ventures (whereby the parties that have joint control have rights to the net assets of the joint arrangements). It prescribes the accounting for interests in joint operations as its interest in the assets, liabilities, revenues and expenses. The current option permitted by IAS 28 (amended) to proportionately consolidate for joint ventures is no longer permitted. The Group has yet to assess the full impact of IFRS 11 and will apply the standard from 1st January 2013.

IFRS 12 'Disclosure of Interests in Other Entities' (effective 1st January 2013) requires entities to disclose information that helps financial statements readers to evaluate the nature, risks and financial effects associated with the entity's interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. Disclosure required includes significant judgements and assumptions made in determining whether an entity controls, jointly controls, significantly influences or has some other interest in other entities. The Group will apply the standard from 1st January 2013.

IFRS 13 'Fair Value Measurement' (effective 1st January 2013) requires entities to disclose information about the valuation techniques and inputs used to measure fair value, as well as information about the uncertainty inherent in fair value measurements. The standard applies to both financial and non-financial items measured at fair value. Fair value is now defined as 'the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date' (i.e. an exit price). The Group will apply the standard from 1st January 2013.

Amendments to IAS 1 'Presentation of Items of Other Comprehensive Income' (effective 1st July 2012) improve the consistency and clarity of the presentation of items of other comprehensive income. The amendments require entities to separate items presented in other comprehensive income into two groups, based on whether or not they may be recycled to profit or loss in the future. Items that will not be recycled - such as actuarial gains or losses on defined benefit pension plans - will be presented separately from items that may be recycled in the future – such as deferred gains and losses on cash flow hedges. The amounts of tax related to the two groups are required to be allocated on the same basis. The Group will apply the standard from 1st January 2013.

IAS 19 (amended 2011) 'Employee Benefits' (effective 1st January 2013) requires the assumed return on plan assets recognized in the profit and loss to be the same as the rate used to discount the defined benefit obligation. It also requires actuarial gains and losses to be recognized immediately in other comprehensive income and past service costs immediately in profit or loss. Additional disclosures are required to present the characteristics of benefit plans, the amount recognized in the financial statements, and the risks arising from defined benefit plans and multi-employer plans. The Group will apply the standard from 1st January 2013.

IAS 27 (2011) 'Separate Financial Statements' (effective 1st January 2013) supersedes IAS 27 (2008) and prescribes the accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. There will be no impact on the consolidated financial statements as the changes only affect the separate financial statements of the investing entity.

IAS 28 (2011) 'Investments in Associates and Joint Ventures' (effective 1st January 2013) supersedes IAS 28 (2008) and prescribes the accounting for investments in associates and joint ventures and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. The adoption of this standard is not expected to have any significant impact on the results of the Group as the Group is already following the standard.

IFRIC 20 'Stripping Costs in the Production Phase of a Surface Mine' (effective 1st January 2013) clarifies when production stripping should lead to the recognition of an asset and how that asset should be measured, both initially and in subsequent periods. The Group has yet to assess the full impact of IFRIC 20 and will apply the Interpretation from 1st January 2013.

The principal operating subsidiaries, associates and joint ventures have different functional currencies in line with the economic environments of the locations in which they operate. The functional currency of the Company is United States dollars. The consolidated financial statements are presented in United States dollars.

The Group's reportable segments are set out in note 4 and are described on page 4 and pages 6 to 13.

# **Basis of consolidation**

- (i) The consolidated financial statements include the financial statements of the Company, its subsidiaries, and its associates and joint ventures and its investment in Jardine Matheson.
- (ii) Subsidiaries are entities over which the Group has the power to govern the financial and operating policies. The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition include the fair value at the acquisition date of any contingent consideration. In a business combination achieved in stages, the Group remeasures its previously held interest in the acquiree at its acquisition-date fair value and recognized the resulting gain or loss in profit and loss. Changes in a parent's ownership interest in a subsidiary that do not result in the loss of control are accounted for as equity transactions. When control over a previous subsidiary is lost, any remaining interest in the entity is remeasured at fair value and the resulting gain or loss is recognized in profit and loss.

All material intercompany transactions, balances and unrealized surpluses and deficits on transactions between Group companies have been eliminated.

(iii) Associates are entities, not being subsidiaries or joint ventures, over which the Group exercises significant influence. Joint ventures are entities which the Group jointly controls with one or more other venturers. Associates and joint ventures are included on the equity basis of accounting.

Rothschilds Continuation has a financial year end of 31st March. The company publishes audited financial statements annually and prepares half-year unaudited financial statements. The results of Rothschilds Continuation are included in these financial statements by reference to its latest half-year and annual financial statements adjusted for the effects of significant transactions or events that occur up to the balance sheet date.

Profits and losses resulting from upstream and downstream transactions between the Group and its associates are recognized in the consolidated financial statements only to the extent of unrelated investor's interests in the associates.

- (iv) The Company has a 55% interest in its ultimate holding company, Jardine Matheson Holdings Ltd. The results of Jardine Matheson are included on the equity basis of accounting. The cost of and related income arising from shares held in the Company by Jardine Matheson are eliminated from shareholders' funds and profit, respectively.
- (v) Non-controlling interests represent the proportion of the results and net assets of subsidiaries and their associates and joint ventures not attributable to the Group.
- (vi) The results of subsidiaries, associates and joint ventures, and Jardine Matheson are included or excluded from their effective dates of acquisition or disposal, respectively. The results of entities other than subsidiaries, associates and joint ventures, and Jardine Matheson are included to the extent of dividends received when the right to receive such dividend is established.

### Foreign currencies

Transactions in foreign currencies are accounted for at the exchange rates ruling at the transaction dates.

Assets and liabilities of subsidiaries, associates and joint ventures, together with all other monetary assets and liabilities expressed in foreign currencies, are translated into United States dollars at the rates of exchange ruling at the year end. Results expressed in foreign currencies are translated into United States dollars at the average rates of exchange ruling during the year, which approximate the exchange rates at the dates of the transactions.

Exchange differences arising from the retranslation of the net investment in foreign subsidiaries, associates and joint ventures, and of financial instruments which are designated as hedges of such investments, are recognized in other comprehensive income and accumulated in equity under exchange reserves. On the disposal of these investments, such exchange differences are recognized in profit and loss. Exchange differences on available-for-sale investments are recognized in other comprehensive income as part of the gains and losses arising from changes in their fair value. Exchange differences relating to changes in the amortized cost of monetary securities classified as available-for-sale and all other exchange differences are recognized in profit and loss.

Goodwill and fair value adjustments arising on acquisition of a foreign entity after 1st January 2003 are treated as assets and liabilities of the foreign entity and translated into United States dollars at the rate of exchange ruling at the year end.

#### **Impairment**

Assets that have indefinite useful lives are not subject to amortization and are tested for impairment annually and whenever there is an indication that the assets may be impaired. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. For the purpose of assessing impairment, assets are grouped at the lowest level for which there is separately identifiable cash flows. Cashgenerating units or groups of cash-generating units to which goodwill has been allocated are tested for impairment annually and whenever there is an indication that the units may be impaired. An impairment loss is recognized for the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of an asset's fair value less costs to sell and value in use.

# Intangible assets

(i) Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary, associate or joint venture at the effective date of acquisition. Non-controlling interests are measured at their proportionate share of the net identifiable assets at the acquisition date. If the cost of acquisition is less than the fair value of the net assets acquired, the difference is recognized directly in profit and loss. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisitions of associates and joint ventures is included in investment in associates and joint ventures. Goodwill is allocated to cash-generating units or groups of cash-generating units for the purpose of impairment testing and is carried at cost less accumulated impairment loss.

The profit or loss on disposal of subsidiaries, associates and joint ventures includes the carrying amount of goodwill relating to the entity sold.

- (ii) Franchise rights, which are rights under franchise agreements, are separately identified intangible assets acquired as part of a business combination. These franchise agreements are deemed to have indefinite lives because either they do not have any term of expiry or their renewal by the Group would be probable and would not involve significant costs, taking into account the history of renewal and the relationships between the franchisee and the contracting parties. The useful lives are reviewed at each balance sheet date. Franchise rights are carried at cost less accumulated impairment loss.
- (iii) Leasehold land represents payments to third parties to acquire short-term interests in property. These payments are stated at cost and are amortized over the useful life of the lease which includes the renewal period if the lease can be renewed by the Group without significant cost.
- (iv) Concession rights are operating rights for toll roads under service concession arrangements. The cost of the construction services provided under the arrangements is amortized over the period of the concession.
- (v) Other intangible assets are stated at cost less accumulated amortization. Amortization is calculated on the straight line basis to allocate the cost of intangible assets over their estimated useful lives.

# Tangible fixed assets and depreciation

Freehold land and buildings, and the building component of owner-occupied leasehold properties are stated at cost less any accumulated depreciation and impairment. Long-term interests in leasehold land are classified as finance leases and grouped under tangible assets if substantially all risks and rewards relating to the land have been transferred to the Group, and are amortized over the useful life of the lease. Grants related to tangible assets are deducted in arriving at the carrying amount of the assets. Mining properties, which are contractual rights to mine and own coal reserves in specified concession areas, and other tangible fixed assets are stated at cost less amounts provided for depreciation. Cost of mining properties includes expenditure to restore and rehabilitate coal mining areas following the completion of production.

Depreciation of tangible fixed assets other than mining properties is calculated on the straight line basis to allocate the cost or valuation of each asset to its residual value over its estimated useful life. The residual values and useful lives are reviewed at each balance sheet date. The estimated useful lives are as follows:

Buildings	14 – 150 years
Surface, finishes and services of hotel properties	20 – 30 years
Leasehold improvements	period of the lease
Leasehold land	period of the lease
Plant and machinery	2 – 20 years
Furniture, equipment and motor vehicles	2 – 16 years

No depreciation is provided on freehold land as it is deemed to have an indefinite life. Mining properties are depreciated using the unit of production method.

Where the carrying amount of a tangible fixed asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

The profit or loss on disposal of tangible fixed assets is recognized by reference to their carrying amount.

# Investment properties

Properties including those under operating leases which are held for long-term rental yields or capital gains are classified and accounted for as investment properties, but the business model does not necessarily envisage that the properties will be held for their entire useful life. Investment properties are carried at fair value, representing estimated open market value determined annually by independent qualified valuers who have recent experience in the location and category of the investment property being valued. The market value of each property is calculated on the discounted net rental income allowing for reversionary potential. Changes in fair value are recognized in profit and loss.

## **Plantations**

Plantations, which principally comprise oil palm plantations and exclude the related land, are measured at each balance sheet date at their fair values, representing the present value of expected net cash flows from the assets in their present location and condition determined internally, less estimated point of sale costs. Changes in fair values are recorded in the profit and loss account. The plantations which have a life of approximately 25 years are considered mature three to four years after planting and once they are generating fresh fruit bunches which average four to six tonnes per hectare per year.

#### Investments

- (i) Investments are classified by management as available for sale or held to maturity on initial recognition. Available-for-sale investments are shown at fair value. Gains and losses arising from changes in the fair value are recognized in other comprehensive income. On the disposal of an investment or when an investment is determined to be impaired, the cumulative gain or loss previously deferred in equity is recognized in profit and loss. Held-to-maturity investments are shown at amortized cost. Investments are classified under non-current assets unless they are expected to be realized within 12 months after the balance sheet date.
- (ii) At each balance sheet date, the Group assesses whether there is objective evidence that an investment is impaired. In the case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired.
- (iii) All purchases and sales of investments are recognized on the trade date, which is the date that the Group commits to purchase or sell the investment.

#### Lenses

Leases are classified as finance leases when the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

- (i) Amount due from lessees under finance leases are recorded as receivables at the amount of the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases.
- (ii) Plant and machinery under finance leases are capitalized at the commencement of the lease at the lower of the fair value of the leased asset and the present value of the minimum lease payments. Lease payments are allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding.
- (iii) Payments made under operating leases (net of any incentives received from the lessor) are charged to profit and loss on a straight line basis over the period of the lease. When a lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the year in which termination takes place.

# Properties for sale

Properties for sale, which comprise land and buildings held for resale, are stated at the lower of cost and net realizable value. The cost of properties for sale comprises land costs, and construction and other development costs.

#### Stocks and work in progress

Stocks, which principally comprise goods held for resale, are stated at the lower of cost and net realizable value. Cost is determined by the first-in, first-out method. The cost of finished goods and work in progress comprises raw materials, labour and an appropriate proportion of overheads.

#### **Debtors**

Consumer financing debtors and finance lease receivables are measured at amortized cost using the effective interest method. The gross amount due from customers for contract work is stated at cost plus an appropriate proportion of profit, established by reference to the percentage of completion, and after deducting progress payments and provisions for foreseeable losses. Repossessed assets of finance companies are measured at the lower of the carrying amount of the debtors in default and fair value less costs to sell. All other debtors, excluding derivative financial instruments, are measured at amortized cost except where the effect of discounting would be immaterial. Provision for impairment is established when there is objective evidence that the outstanding amounts will not be collected. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments are considered indicators that the debtor is impaired. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in arriving at operating profit. When a debtor is uncollectible, it is written off against the allowance account. Subsequent recoveries of amount previously written off are credited to profit and loss.

Debtors with maturities greater than 12 months after the balance sheet date are classified under non-current assets.

# Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise deposits with banks and financial institutions, bank and cash balances, and liquid investments, net of bank overdrafts. In the balance sheet, restricted bank balances and deposits are included in non-current debtors, and bank overdrafts are included in current borrowings.

Liquid investments, which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value, are included in bank balances and other liquid funds and are stated at market value. Increases or decreases in market value are recognized in profit and loss.

#### **Provisions**

Provisions are recognized when the Group has present legal or constructive obligations as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligations, and a reliable estimate of the amount of the obligations can be made.

# **Borrowings and borrowing costs**

Borrowings are initially recognized at fair value, net of transaction costs incurred. In subsequent periods, borrowings are stated at amortized cost using the effective interest method.

On the issue of bonds which are convertible into a fixed number of ordinary shares of the issuing entity, the fair value of the liability portion is determined using a market interest rate for an equivalent non-convertible bond; this amount is included in long-term borrowings on the amortized cost basis until extinguished on conversion or maturity of the bond. The remainder of the proceeds is allocated to the conversion option which is recognized and included in shareholders' funds. On the issue of convertible bonds which are not convertible into the issuing entity's own shares or which are not convertible into a fixed number of ordinary shares of the issuing entity, the fair value of the conversion option component is determined and included in current liabilities, and the residual amount is allocated to the carrying amount of the bond. Any conversion option component included in current liabilities is shown at fair value with changes in fair value recognized in profit and loss.

Borrowing costs relating to major development projects are capitalized until the asset is substantially completed. Capitalized borrowing costs are included as part of the cost of the asset. All other borrowing costs are expensed as incurred.

Borrowings are classified under non-current liabilities unless these are due to be settled within 12 months after the balance sheet date.

# Deferred tax

Deferred tax is provided, using the liability method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying values. Deferred tax is determined using tax rates and laws that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred tax asset is realized or the deferred tax liability is settled.

Provision for deferred tax is made on the revaluation of certain non-current assets and, in relation to acquisitions, on the difference between the fair value of the net assets acquired and their tax base. Deferred tax is provided on temporary differences associated with investments in subsidiaries, associates and joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets relating to the carry forward of unused tax losses are recognized to the extent that it is probable that future taxable profit will be available against which the unused tax losses can be utilized.

## Employee benefits

Pension obligations

The Group operates a number of defined benefit and defined contribution plans, the assets of which are held in trustee administered funds.

Pension accounting costs for defined benefit plans are assessed using the projected unit credit method. Under this method, the costs of providing pensions are charged to profit and loss spreading the regular cost over the service lives of employees in accordance with the advice of qualified actuaries, who carry out a full valuation of major plans every year. The pension obligations are measured as the present value of the estimated future cash outflows by reference to market yields on high quality corporate bonds which have terms to maturity approximating the terms of the related liability. Plan assets are measured at fair value. Actuarial gains and losses are recognized in other comprehensive income in the year in which they occur.

The Group's total contributions relating to the defined contribution plans are charged to profit and loss in the year to which they relate.

# Share-based compensation

The Group operates a number of equity settled employee share option schemes. The fair value of the employee services received in exchange for the grant of the options in respect of options granted after 7th November 2002 is recognized as an expense. The total amount to be expensed over the vesting period is determined by reference to the fair value of the options granted as determined on the grant date. At each balance sheet date, the entity revises its estimates of the number of options that are expected to become exercisable. The impact of the revision of original estimates, if any, is recognized in profit and loss.

#### Non-current assets held for sale

Non-current assets are classified as assets held for sale and stated at the lower of carrying amount and fair value less costs to sell if their carrying amount is recovered principally through a sale transaction rather than through continuing use.

## **Derivative financial instruments**

The Group only enters into derivative financial instruments in order to hedge underlying exposures. Derivative financial instruments are initially recognized at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value. The method of recognizing the resulting gain or loss is dependent on the nature of the item being hedged. The Group designates certain derivatives as a hedge of the fair value of a recognized asset or liability ('fair value hedge'), or a hedge of a forecasted transaction or of the foreign currency risk on a firm commitment ('cash flow hedge'), or a hedge of a net investment in a foreign entity.

Changes in the fair value of derivatives that are designated and qualify as fair value hedges and that are highly effective, are recognized in profit and loss, along with any changes in the fair value of the hedged asset or liability that is attributable to the hedged risk. When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, the cumulative adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortized to profit and loss over the residual period to maturity.

Changes in the fair value of derivatives that are designated and qualify as cash flow hedges and that are highly effective, are recognized in other comprehensive income and accumulated in equity under hedging reserves. Where the forecasted transaction or firm commitment results in the recognition of a non-financial asset or of a non-financial liability, the gains and losses previously deferred in hedging reserves are transferred from hedging reserves and included in the initial measurement of the cost of the asset or liability. Otherwise, amounts deferred in hedging reserves are transferred to profit and loss in the same periods during which the hedged firm commitment or forecasted transaction affects profit and loss. When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in hedging reserves at that time remains in the hedging reserves and is recognized when the committed or forecasted transaction ultimately is recognized in profit and loss. When a committed or forecasted transaction is no longer expected to occur, the cumulative gain or loss that was reported in hedging reserves is immediately transferred to profit and loss.

Certain derivative transactions, while providing effective economic hedges under the Group's risk management policies, do not qualify for hedge accounting under the specific rules in IAS 39. Changes in the fair value of any derivative instruments that do not qualify for hedge accounting under IAS 39 are recognized immediately in profit and loss.

Hedges of net investments in foreign entities are accounted for on a similar basis to that used for cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognized in exchange reserves; the gain or loss relating to the ineffective portion is recognized immediately in profit and loss.

The fair value of derivatives which are designated and qualify as effective hedges are classified as non-current assets or liabilities if the remaining maturities of the hedged assets or liabilities are greater than 12 months after the balance sheet date.

# Insurance contracts

Insurance contracts are those contracts that transfer significant insurance risk.

Premiums on insurance contracts are recognized as revenue proportionately over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risks at the balance sheet date is reported as the unearned premium liability. Claims and loss adjustment expenses are charged to profit and loss as incurred based on the estimated liabilities for compensation owed to contract holders or third parties damaged by the contract holders. They include direct and indirect claims settlement costs and arise from events that have occurred up to the balance sheet date even if they have not yet been reported to the Group. The Group does not discount its liabilities for unpaid claims. Liabilities for unpaid claims are estimated using the input of assessments for individual cases reported to the Group and statistical analyses for the claims incurred but not reported.

Financial guarantee contracts under which the Group accepts significant risk from a third party by agreeing to compensate that party on the occurrence of a specified uncertain future event are accounted for in a manner similar to insurance contracts. Provisions are recognized when it is probable that the Group has obligations under such guarantees and an outflow of resources embodying economic benefits will be required to settle the obligations.

#### Non-trading items

Non-trading items are separately identified to provide greater understanding of the Group's underlying business performance. Items classified as non-trading items include fair value gains or losses on revaluation of investment properties and plantations; gains and losses arising from the sale of businesses, investments and properties; impairment of non-depreciable intangible assets and other investments; provisions for the closure of businesses; acquisition-related costs in business combinations; and other credits and charges of a non-recurring nature that require inclusion in order to provide additional insight into underlying business performance.

# Earnings per share

Basic earnings per share are calculated on profit attributable to shareholders and on the weighted average number of shares in issue during the year. The weighted average number excludes the Company's share of the shares held by Jardine Matheson. For the purpose of calculating diluted earnings per share, profit attributable to shareholders is adjusted for the effects of the conversion of dilutive potential ordinary shares of Jardine Matheson, subsidiaries, associates or joint ventures.

#### **Dividends**

Dividends proposed or declared after the balance sheet date are not recognized as a liability at the balance sheet date.

The nominal amount of the ordinary shares issued as a result of election for scrip is capitalized out of the share premium account or other reserves, as appropriate.

# Revenue recognition

Revenue is measured at the fair value of the consideration received and receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts and sales related taxes.

- (i) Revenue from the sale of goods, including properties for sale, is recognized on the transfer of significant risks and rewards of ownership, which generally coincides with the time when the goods are delivered to customers and title has passed.
- (ii) Revenue from a contract to provide services is recognized by reference to the stage of completion of the contract.
- (iii) Revenue from consumer financing and financing leases is recognized over the term of the respective contracts based on a constant rate of return on the net investment.
- (iv) Dividend income is recognized when the right to receive payment is established.

# **Pre-operating costs**

Pre-operating costs are expensed as they are incurred.

# Comparative figures

Certain comparative figures have been reclassified to conform with the current year presentation.

# 2 Financial Risk Management

#### Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, interest rate risk and price risk), credit risk and liquidity risk.

The Group's treasury function co-ordinates, under the directions of the board of Jardine Matheson Limited, financial risk management policies and their implementation on a group-wide basis. The Group's treasury policies are designed to manage the financial impact of fluctuations in interest rates and foreign exchange rates and to minimize the Group's financial risks. The Group uses derivative financial instruments, principally interest rate swaps, caps and collars, cross-currency swaps, forward foreign exchange contracts and foreign currency options as appropriate for hedging transactions and managing the Group's assets and liabilities in accordance with the Group's financial risk management policies. Financial derivative contracts are executed between third party banks and the Group entity that is directly exposed to the risk being hedged. Certain derivative transactions, while providing effective economic hedges under the Group's risk management policies, do not qualify for hedge accounting under the specific rules in IAS 39. Changes in the fair value of any derivative instruments that do not qualify for hedge accounting under IAS 39 are recognized immediately in the profit and loss account. It is the Group's policy not to enter into derivative transactions for speculative purposes. The notional amounts and fair values of derivative financial instruments at 31st December 2011 are disclosed in note 36.

# (i) Market risk

Foreign exchange risk

Entities within the Group are exposed to foreign exchange risk from future commercial transactions, net investments in foreign operations and net monetary assets and liabilities that are denominated in a currency that is not the entity's functional currency.

Entities in the Group use cross-currency swaps, forward foreign exchange contracts and foreign currency options in a consistent manner to hedge firm and anticipated foreign exchange commitments and manage their foreign exchange risk arising from future commercial transactions. The Group does not usually hedge its net investments in foreign operations except in circumstances where there is a material exposure arising from a currency that is anticipated to be volatile and the hedging is cost effective. Group entities are required to manage their foreign exchange risk against their functional currency. Foreign currency borrowings are swapped into the entity's functional currency using cross-currency swaps except where the foreign currency borrowings are repaid with cash flows generated in the same foreign currency. The purpose of these hedges is to mitigate the impact of movements in foreign exchange rates on assets and liabilities and the profit and loss account of the Group.

Currency risks as defined by IFRS 7 arise on account of monetary assets and liabilities being denominated in a currency that is not the functional currency. At 31st December 2011 the Group's Indonesian rupiah functional entities had United States dollar denominated net monetary assets of US\$748 million (2010: liabilities of US\$157 million). At 31st December 2011, if the United States dollar had strengthened/weakened by 10% against the Indonesian rupiah with all other variables unchanged, the Group's profit after tax would have been US\$56 million higher/lower (2010: US\$11 million lower/higher), arising from foreign exchange losses/gains taken on translation. The impact on amount attributable to the shareholders of the Company would be US\$13 million higher/lower (2010: US\$11 million lower/higher). This sensitivity analysis ignores any offsetting foreign exchange factors and has been determined assuming that the change in foreign exchange rates had occurred at the balance sheet date. The stated change represents management's assessment of reasonably possible changes in foreign exchange rates over the period until the next annual balance sheet date. There are no other significant monetary balances held by Group companies at 31st December 2011 that are denominated in a non-functional currency. Differences resulting from the translation of financial statements into the Group's presentation currency are not taken into consideration.

Since the Group manages the interdependencies between foreign exchange risk and interest rate risk of foreign currency borrowings using cross-currency swaps, the sensitivity analysis on financial impacts arising from cross-currency swaps is included in the sensitivity assessment on interest rates under the interest rate risk section.

# Interest rate risk

The Group is exposed to interest rate risk through the impact of rate changes on interest bearing liabilities and assets. These exposures are managed partly by using natural hedges that arise from offsetting interest rate sensitive assets and liabilities, and partly through fixed rate borrowings and the use of derivative financial instruments such as interest rate swaps, caps and collars. The Group monitors interest rate exposure on a monthly basis by currency and business unit, taking into consideration proposed financing and hedging arrangements. The Group's guideline is to maintain 40% to 60% of its gross borrowings, exclusive of the financial services companies, in fixed rate instruments. At 31st December 2011 the Group's interest rate hedge

exclusive of the financial services companies was 52% (2010: 58%), with an average tenor of six years (2010: five years). The financial services companies borrow predominately at a fixed rate. The interest rate profile of the Group's borrowings after taking into account hedging transactions are set out in note 32.

Cash flow interest rate risk is the risk that changes in market interest rates will impact cash flows arising from variable rate financial instruments. Borrowings at floating rates therefore expose the Group to cash flow interest rate risk. The Group manages this risk by using forward rate agreements to a maturity of one year, and by entering into interest rate swaps, caps and collars for a maturity of up to five years. Forward rate agreements and interest rate swaps have the economic effect of converting borrowings from floating rate to fixed rate, caps provide protection against a rise in floating rates above a predetermined rate, whilst collars combine the purchase of a cap and the sale of a floor to specify a range in which an interest rate will fluctuate.

Fair value interest rate risk is the risk that the value of a financial asset or liability and derivative financial instruments will fluctuate because of changes in market interest rates. The Group manages its fair value interest rate risk by entering into interest rate swaps which have the economic effect of converting borrowings from fixed rate to floating rate, to maintain the Group's fixed rate instruments to within the Group's guideline.

At 31st December 2011, if interest rates had been 100 basis points higher/lower with all other variables held constant, the Group's profit after tax would have been US\$21 million (2010: US\$21 million) higher/lower, and hedging reserves would have been US\$90 million (2010: US\$68 million) higher/lower as a result of fair value changes to cash flow hedges. The sensitivity analysis has been determined assuming that the change in interest rates had occurred at the balance sheet date and had been applied to the exposure to interest rate risk for both derivative and non-derivative financial instruments in existence at that date. There is no significant variation in the sensitivity analysis as a result of interest rate caps and collars. The 100 basis point increase or decrease represents management's assessment of a reasonably possible change in those interest rates which have the most impact on the Group, specifically the United States, Hong Kong and Indonesian rates, over the period until the next annual balance sheet date. In the case of effective fair value hedges, changes in the fair value of the hedged items caused by interest rate movements balance out in the profit and loss account against changes in the fair value of the hedging instruments. Changes in market interest rates affect the interest income or expense of non-derivative variable-interest financial instruments, the interest payments of which are not designated as hedged items of cash flow hedges against interest rate risks. As a consequence, they are included in the calculation of profit after tax sensitivities. Changes in the market interest rate of financial instruments that were designated as hedging instruments in a cash flow hedge to hedge payment fluctuations resulting from interest rate movements affect the hedging reserves and are therefore taken into consideration in the equity-related sensitivity calculations.

## Price risk

The Group is exposed to securities price risk because of listed and unlisted investments which are available for sale and held by the Group at fair value. Gains and losses arising from changes in the fair value of available-for-sale investments are recognized in other comprehensive income. The performance of the Group's listed and unlisted available-for-sale investments are monitored regularly, together with an assessment of their relevance to the Group's long term strategic plans. Details of the Group's available-for-sale investments are contained in note 19.

Available-for-sale investments are unhedged. At 31st December 2011, if the price of listed and unlisted available-for-sale investments had been 25% higher/lower with all other variables held constant, total equity would have been US\$266 million (2010: US\$253 million) higher/lower unless impaired. The sensitivity analysis has been determined based on a reasonable expectation of possible valuation volatility over the next 12 months.

The Group is exposed to financial risks arising from changes in commodity prices, primarily crude palm oil, coal, steel rebar and copper. The Group's policy is generally not to hedge commodity price risk, although limited hedging is undertaken for strategic reasons. In such cases the Group uses forward contracts to hedge the price risk. To mitigate or hedge the price risk, Group entities may enter into a forward contract to buy the commodity at a fixed price at a future date, or a forward contract to sell the commodity at a fixed price at a future date. The Group considers the outlook for crude palm oil, coal, steel rebar and copper prices regularly in considering the need for active financial risk management.

# (ii) Credit risk

The Group's credit risk is primarily attributable to deposits with banks, credit exposures to customers and derivative financial instruments with a positive fair value. The Group has credit policies in place and the exposures to these credit risks are monitored on an ongoing basis.

The Group manages its deposits with banks and financial institutions and transactions involving derivative financial instruments by monitoring credit ratings and capital adequacy ratios of counterparties, and limiting the aggregate risk to any individual counterparty. The utilization of credit limits is regularly monitored. At 31st December 2011, over 62% (2010: 82%) of deposits and balances with banks and financial institutions were made to institutions with credit ratings of no less than A- (Fitch). Similarly transactions involving derivative financial instruments are with banks with sound credit ratings and capital adequacy ratios. In developing countries it may be necessary to deposit money with banks that have a lower credit rating, however the Group only enters into derivative transactions with counterparties which have credit ratings of at least investment grade. Management does not expect any counterparty to fail to meet its obligations.

In respect of credit exposures to customers, the Group has policies in place to ensure that sales on credit without collateral are made principally to corporate companies with an appropriate credit history and credit insurance is purchased for businesses where it is economically effective. The Group normally obtains collateral over vehicles from consumer financing debtors towards settlement of vehicle receivables. Customers give the right to the Group to sell the repossessed collateral or take any other action to settle the outstanding receivable. Sales to other customers are made in cash or by major credit cards.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the balance sheet after deducting any impairment allowance.

#### (iii) Liquidity risk

Prudent liquidity risk management includes managing the profile of debt maturities and funding sources, maintaining sufficient cash and marketable securities, and ensuring the availability of funding from an adequate amount of committed credit facilities and the ability to close out market positions. The Group's ability to fund its existing and prospective debt requirements is managed by maintaining diversified funding sources with adequate committed funding lines from high quality lenders, and by monitoring rolling short-term forecasts of the Group's cash and gross debt on the basis of expected cash flows. In addition long-term cash flows are projected to assist with the Group's long-term debt financing plans.

At 31st December 2011, total available borrowing facilities amounted to US\$15.3 billion (2010: US\$13.6 billion) of which US\$9.2 billion (2010: US\$8.6 billion) was drawn down. Undrawn committed facilities, in the form of revolving credit and term loan facilities, and undrawn uncommitted facilities totaled US\$4.0 billion (2010: US\$3.9 billion) and US\$2.1 billion (2010: US\$1.1 billion), respectively.

The table below analyses the Group's non-derivative financial liabilities and derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. Derivative financial liabilities are included in the analysis if their contractual maturities are essential for an understanding of the timing of the cash flows. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Within one year US\$m	Between one and two years US\$m	Between two and three years US\$m	Between three and four years US\$m	Between four and five years US\$m	Beyond five years US\$m	Total undiscounted cash flows US\$m
At 31st December 2011							
Borrowings	2,898	2,318	2,322	778	457	1,869	10,642
Creditors	5,415	51	51	21	12	26	5,576
Net settled derivative							
financial instruments	15	12	5	1	_	_	33
Gross settled derivative							
financial instruments	738	696	881	121	24	936	3,396
At 31st December 2010							
Borrowings	3,635	1,772	1,202	1,216	431	1,783	10,039
Creditors	4,324	63	41	16	19	21	4,484
Net settled derivative							
financial instruments	23	14	10	2	_	_	49
Gross settled derivative							
financial instruments	1,019	238	157	524	21	935	2,894

### Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern whilst seeking to maximize benefits to shareholders and other stakeholders. Capital is equity as shown in the consolidated balance sheet plus

The Group actively and regularly reviews and manages its capital structure to ensure optimal capital structure and shareholder returns, taking into consideration the future capital requirements of the Group and capital efficiency, prevailing and projected profitability, projected operating cash flows, projected capital expenditures and projected strategic investment opportunities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, purchase Group shares, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Group monitors capital on the basis of the Group's consolidated gearing ratio and consolidated interest cover. The gearing ratio is calculated as net debt divided by total equity. Net debt is calculated as total borrowings less bank balances and other liquid funds. Interest cover is calculated as underlying operating profit and share of results of associates and joint ventures divided by net financing charges. The ratios are monitored both inclusive and exclusive of the Group's financial services companies, which by their nature are generally more highly leveraged than the Group's other businesses. The Group does not have a defined gearing or interest cover benchmark or range.

The ratios at 31st December 2010 and 2011 are as follows:

	2011	2010
Gearing ratio exclusive of financial services companies (%)	5	7
Gearing ratio inclusive of financial services companies (%)	14	15
Interest cover exclusive of financial services companies (times)	38	30
Interest cover inclusive of financial services companies (times)	47	35

#### Fair value estimation

(i) Financial instruments that are measured at fair value

For financial instruments that are measured at fair value in the balance sheet, the corresponding fair value measurements are disclosed by level of the following fair value measurement hierarchy:

- (a) Quoted prices (unadjusted) in active markets for identical assets or liabilities ('quoted prices in active markets') The fair value of listed securities, which are classified as available-for-sale, is based on quoted prices in active markets at the balance sheet date. The quoted market price used for listed investments held by the Group is the current bid price.
- (b) Inputs other than quoted prices in active markets that are observable for the asset or liability, either directly or indirectly ('observable current market transactions')

The fair values of all interest rate swaps and caps, cross-currency swaps, forward foreign exchange contracts and credit default swaps have been determined using rates quoted by the Group's bankers at the balance sheet date which are calculated by reference to market interest rates and foreign exchange rates.

- (c) Inputs for assets or liabilities that are not based on observable market data ('unobservable inputs') The fair value of unlisted securities, which are classified as available-for-sale, is determined using valuation techniques by reference to observable current market transactions or the market prices of the underlying investments with certain degree of entity specific estimates.
- (ii) Financial instruments that are not measured at fair value

The fair values of current debtors, bank balances and other liquid funds, current creditors and current borrowings are assumed to approximate their carrying amounts due to the short-term maturities of these assets and liabilities.

The fair values of long-term borrowings are based on market prices or are estimated using the expected future payments discounted at market interest rates.

### 3 Critical Accounting Estimates and Judgements

Estimates and judgements used in preparing the financial statements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant effect on the carrying amounts of assets and liabilities are discussed below.

#### Acquisition of subsidiaries, associates and joint ventures

The initial accounting on the acquisition of subsidiaries, associates and joint ventures involves identifying and determining the fair values to be assigned to the identifiable assets, liabilities and contingent liabilities of the acquired entities. The fair values of franchise rights, leasehold land, concession rights, tangible assets, investment properties and plantations are determined by independent valuers by reference to market prices or present value of expected net cash flows from the assets. Any changes in the assumptions used and estimates made in determining the fair values, and management's ability to measure reliably the contingent liabilities of the acquired entity will impact the carrying amount of these assets and liabilities.

#### Tangible fixed assets and depreciation

Management determines the estimated useful lives and related depreciation charges for the Group's tangible fixed assets. Management will revise the depreciation charge where useful lives are different to those previously estimated, or it will write off or write down technically obsolete or non-strategic assets that have been abandoned.

#### Investment properties

The fair values of investment properties are determined by independent valuers on an open market for existing-use basis calculated on the discounted net income allowing for reversionary potential.

Consideration has been given to assumptions that are mainly based on market conditions existing at the balance sheet date and appropriate capitalization rates. These estimates are regularly compared to actual market data and actual transactions entered into by the Group.

#### **Plantations**

The fair values of plantations are determined by management based on the expected cash flows from the plantations.

Management applies judgement in determining the assumptions to be used; the significant ones include management's estimate of the crude palm oil price as the basis for deriving the price of fresh fruit bunches, maintenance costs, the yield per hectare based on industry standards and historical experience and the appropriate capitalization rates.

#### Impairment of assets

The Group tests annually whether goodwill and other assets that have indefinite useful lives suffered any impairment. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset exceeds its recoverable amount. The recoverable amount of an asset or a cash generating unit is determined based on the higher of its fair value less costs to sell and its value in use, calculated on the basis of management's assumptions and estimates. Changing the key assumptions, including the amount of estimated coal reserves, the discount rates or the growth rate assumptions in the cash flow projections, could materially affect the value-in-use calculations.

The results of the impairment reviews undertaken at 31st December 2011 on the Group's indefinite life franchise rights indicated that no impairment charge was necessary. If there is a significant increase in the discount rate and/or a significant adverse change in the projected performance of the business to which these rights attach, it may be necessary to take an impairment charge to profit and loss in the future.

In determining when an available-for-sale equity investment is impaired, significant judgement is required. In making this judgement, the Group evaluates, among other factors, the duration and extent to which the fair value of an investment is less than its cost; and the financial health of and near-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flow.

#### Income taxes

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

Provision of deferred tax follows the way management expects to recover or settle the carrying amount of the related assets or liabilities, which the management may expect to recover through use, sale or combination of both. Accordingly, deferred tax will be calculated at income tax rate, capital gains tax rate or combination of both. There is a rebuttable presumption in International Financial Reporting Standards that investment properties measured at fair value are recovered through sale. Thus, deferred tax on revaluation of investment properties held by the Group are calculated at the capital gains tax rate.

Recognition of deferred tax assets, which principally relate to tax losses, depends on the management's expectation of future taxable profit that will be available against which the tax losses can be utilized. The outcome of their actual utilization may be different.

### **Pension obligations**

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost/income for pensions include the expected longterm rate of return on the relevant plan assets and the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations.

The expected return on plan assets assumption is determined on a uniform basis, taking into consideration long-term historical returns, asset allocation and future estimates of long-term investment returns.

The Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Group considers the interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related pension obligation.

Other key assumptions for pension obligations are based in part on current market conditions.

### Non-trading items

The Group uses underlying business performance in its internal financial reporting to distinguish between the underlying profits and non-trading items. The identification of non-trading items requires judgement by management, but follows the consistent methodology as set out in the Group's accounting policies.

## 4 Segmental Information

Operating segments are identified on the basis of internal reports about components of the Group that are regularly reviewed by the Board for the purpose of resource allocation and performance assessment. The Group has six operating segments as

more fully described on page 4. No operating segments have been aggregated to form the reportable segments. Set out below is an analysis of the Group's underlying profit, net debt and total equity by reportable segment.

by the board for the purpose of resource attocation and performance assessing	icht. The Group has s	in operating segn	icitis as	is all allatysi.	3 of the dioup 3 t	undertying pront,	, net debt and t	otal equity by rep	ortable segment	•	
	Jardine Matheson	Hongkong Land	Dairy Farm	Mandarin Oriental	Jardine Cycle & Carriage	Astra	Corporate and other interests	Intersegment transactions	Underlying businesses performance	Non-trading items	Group
	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m
2011											
Revenue (refer note 5)	_	1,224	9,134	614	1,448	18,636	_	(7)	31,049	_	31,049
Net operating costs	_	(392)	(8,599)	(534)	(1,392)	(16,365)	(118)	7	(27,393)	46	(27,347)
Change in fair value of investment properties	_	_	_	_	_	_	_	_	_	4,384	4,384
Operating profit		832	535	80	56	2,271	(118)		3,656	4,430	8,086
Net financing charges											
- financing charges	_	(100)	(21)	(15)	(1)	(81)	(9)	_	(227)	_	(227)
- financing income	_	33	4	3	_	82	5	_	127	_	127
	_	(67)	(17)	(12)	(1)	1	(4)	_	(100)	_	(100)
Share of results of Jardine Matheson	199	_	_	_	_	_	_	_	199	22	221
Share of results of associates and joint ventures											
<ul> <li>before change in fair value of investment properties</li> </ul>	_	77	55	10	24	650	7	_	823	(6)	817
<ul> <li>change in fair value of investment properties</li> </ul>	_	_	_	_	_	_	_	_	_	238	238
	_	77	55	10	24	650	7	_	823	232	1,055
Profit before tax	199	842	573	78	79	2,922	(115)		4,578	4,684	9,262
Tax	_	(133)	(99)	(19)	(11)	(563)	(1)	_	(826)	(10)	(836)
Profit after tax	199	709	474	59	68	2,359	(116)		3,752	4,674	8,426
Non-controlling interests	_	(356)	(106)	(15)	(24)	(1,672)	4	_	(2,169)	(2,314)	(4,483)
Profit attributable to shareholders	199	353	368	44	44	687	(112)	-	1,583	2,360	3,943
Net (debt)/cash (excluding net debt of financial services companies)*	_	(2,359)	466	(113)	(45)	(66)	250	(1)			(1,868)
Total equity	1,232	24,764	1,151	997	477	9,626	1,030	(16)			39,261
2010											
2010 Revenue (refer note 5)	_	1,341	7,971	513	1,320	14,360	_	(7)	25,498	_	25,498
Net operating costs		(459)	(7,502)	(448)	(1,272)	(12,583)	(94)	7	(22,351)	434	(21,917)
Change in fair value of investment properties	_	(432)	(7,502)	(440)	(1,2/2)	(12,505)	()4)	, _	(22,331)	3,198	3,198
Operating profit		882	469	65	48	1,777	(94)		3,147	3,632	6,779
Net financing charges		002	407	03	40	1,///	()4)		5,147	5,052	0,777
- financing charges	_	(112)	(26)	(15)	(1)	(54)	(9)	_	(217)	_	(217)
- financing income	_	35	3	2	-	56	3	_	99	_	99
muncing meome	_	(77)	(23)	(13)	(1)	2	(6)	_	(118)	_	(118)
Share of results of Jardine Matheson	187	-	(23)	(15)	-	_	(0)	_	187	12	199
Share of results of associates and joint ventures	20,								207		-277
Share of results of associates and joint ventures						F / /	1.5	_	807	11	818
· · · · · · · · · · · · · · · · · · ·	_	174	47	4	23	544	1 15				
<ul> <li>before change in fair value of investment properties</li> </ul>		174	47	4 _	23	544	15 _		_		
<ul> <li>before change in fair value of investment properties</li> </ul>		_	_		_	_	_		_	731	731
<ul> <li>before change in fair value of investment properties</li> <li>change in fair value of investment properties</li> </ul>	_					544		_			
<ul> <li>before change in fair value of investment properties</li> <li>change in fair value of investment properties</li> </ul> Sale of associates and joint ventures		174 	47 —	4	23	544 	15 		807 	731 742 3	731 1,549 3
<ul> <li>before change in fair value of investment properties</li> <li>change in fair value of investment properties</li> <li>Sale of associates and joint ventures</li> <li>Profit before tax</li> </ul>		174 ————————————————————————————————————	47 ————————————————————————————————————	4 56	23 	544 	15 (85)		807 4,023	731 742 3 4,389	731 1,549 3 8,412
<ul> <li>before change in fair value of investment properties</li> <li>change in fair value of investment properties</li> </ul> Sale of associates and joint ventures Profit before tax Tax		174 979 (123)	47 ————————————————————————————————————	4	23 - 70 (9)	544 2,323 (467)	15 - (85) (1)		807 - 4,023 (697)	731 742 3 4,389 (106)	731 1,549 3 8,412 (803)
<ul> <li>before change in fair value of investment properties</li> <li>change in fair value of investment properties</li> <li>Sale of associates and joint ventures</li> <li>Profit before tax</li> <li>Tax</li> <li>Profit after tax</li> </ul>		174 ————————————————————————————————————	47 ————————————————————————————————————	- 4 - - 56 (12)	23 	544 	15 (85)	- - - - -	807 4,023	731 742 3 4,389	731 1,549 3 8,412
<ul> <li>before change in fair value of investment properties</li> <li>change in fair value of investment properties</li> </ul> Sale of associates and joint ventures Profit before tax Tax Profit after tax Non-controlling interests Profit attributable to shareholders		174 	47 ————————————————————————————————————	- 4 - 56 (12) 44	23 	544 	15 - (85) (1) (86)	- - - - -	807 	731 742 3 4,389 (106) 4,283	731 1,549 3 8,412 (803) 7,609
<ul> <li>before change in fair value of investment properties</li> <li>change in fair value of investment properties</li> <li>Sale of associates and joint ventures</li> <li>Profit before tax</li> <li>Tax</li> <li>Profit after tax</li> <li>Non-controlling interests</li> </ul>		- 174 - 979 (123) 856 (448)	- 47 - 493 (85) 408 (89)	- 4 - 56 (12) 44 (11)	- 23 - 70 (9) 61 (22)	544 	15 - (85) (1) (86) 2	- - - - - -	807 	731 742 3 4,389 (106) 4,283 (2,187)	731 1,549 3 8,412 (803) 7,609 (4,074)

<sup>\*</sup>Net (debt)/cash is total borrowings less bank balances and other liquid funds. Net debt of financial services companies amounted to US\$3,450 million at 31st December 2011 (2010: US\$2,355 million) and relates to Astra.

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## 4 Segmental Information (continued)

Set out below are analyses of the Group's underlying profit attributable to shareholders and non-current assets, by geographical areas:

	2011	2010
	US\$m	US\$m
Underlying profit attributable to shareholders:		
Greater China	615	558
Southeast Asia	1,027	909
United Kingdom	37	28
Rest of the world	16	28
	1,695	1,523
Corporate and other interests	(112)	(84)
	1,583	1,439
Non-current assets*:		
Greater China	24,755	20,125
Southeast Asia	13,059	11,080
United Kingdom	795	657
Rest of the world	483	640
	39,092	32,502

<sup>\*</sup>Excluding financial instruments, deferred tax assets and pension assets.

### 5 Revenue

	Gross	Gross revenue		Revenue	
	2011	2010	2011	2010	
	US\$m	US\$m	US\$m	US\$m	
By business:					
Jardine Matheson	11,020	8,013	-	_	
Hongkong Land	2,077	2,788	1,224	1,341	
Dairy Farm	10,449	9,113	9,134	7,971	
Mandarin Oriental	957	819	614	513	
Jardine Cycle & Carriage	2,957	2,577	1,448	1,320	
Astra	29,182	22,924	18,636	14,360	
Corporate and other interests	1,313	1,119	_	_	
Intersegment transactions	(649)	(390)	(7)	(7)	
	57,306	46,963	31,049	25,498	
By product and service:					
Agribusiness	1,228	974	1,228	974	
Engineering and construction	5,873	4,037	3,086	1,896	
Mining	3,175	2,208	3,175	2,208	
Financial services	5,102	4,249	1,319	1,122	
Logistics and IT services	3,077	1,707	645	501	
Motor vehicles	24,746	20,559	10,528	8,931	
Property and hotels	3,251	3,760	1,934	1,895	
Restaurants	1,648	1,434	_	_	
Retail	9,206	8,035	9,134	7,971	
	57,306	46,963	31,049	25,498	
By geographical location of customers:					
Greater China	13,649	11,134	5,708	5,148	
Southeast Asia	38,701	31,798	25,015	20,085	
United Kingdom	4,142	3,297	104	63	
Rest of the world	814	734	222	202	
	57,306	46,963	31,049	25,498	

Gross revenue comprises revenue together with 100% of revenue from Jardine Matheson, associates and joint ventures.

# **6 Net Operating Costs**

	2011	2010
	US\$m	US\$m
Cost of sales	(23,393)	(18,873)
Other operating income	452	784
Selling and distribution costs	(2,859)	(2,549)
Administration expenses	(1,510)	(1,225)
Other operating expenses	(37)	(54)
	(27,347)	(21,917)
The following credits/(charges) are included in net operating costs:		
Cost of stocks recognized as expense	(20,389)	(16,486)
Cost of properties for sale recognized as expense	(229)	(309)
Amortization of intangible assets	(70)	(56)
Depreciation of tangible assets	(803)	(674)
Impairment of intangible assets	(1)	(2)
Write down of stocks and work in progress	(21)	(21)
Reversal of write down of stocks and work in progress	7	7
Reversal of write down of properties for sale	44	51
Impairment of debtors	(120)	(106)
Operating expenses arising from investment properties	(136)	(125)
Employee benefit expense		
- salaries and benefits in kind	(2,107)	(1,754)
- share options granted	(5)	(5)
- defined benefit pension plans (refer note 22)	(42)	(44)
- defined contribution pension plans	(45)	(38)
	(2,199)	(1,841)
Net foreign exchange gains	17	_
Operating leases		
– minimum lease payments	(763)	(677)
- contingent rents	(19)	(13)
– subleases	48	42
Auditors' remuneration	(734)	(648)
- audit	(10)	(10)
– non-audit services	(3)	(2)
	(13)	(12)
Dividend and interest income from available-for-sale investments	43	45
Dividend and interest income from held-to-maturity investments	1	1
Rental income from owner-occupied properties	27	18
Net operating costs included the following gains/(losses) from non-trading items:		
Increase in fair value of plantations	37	422
Asset impairment	(1)	(1)
Sale and closure of businesses	_	14
Acquisition-related costs	_	(1)
Gain on One Hyde Park lease space	10	_

# 7 Net Financing Charges

	2011	2010
	US\$m	US\$m
Interest expense		
<ul> <li>bank loans and advances</li> </ul>	(106)	(98)
– other	(92)	(100)
	(198)	(198)
Fair value gains/(losses) on fair value hedges	58	(42)
Fair value adjustment on hedged items attributable to the hedged risk	(58)	42
	_	_
	(198)	(198)
Interest capitalized	2	3
Commitment and other fees	(31)	(22)
Financing charges	(227)	(217)
Financing income	127	99
	(100)	(118)

## 8 Share of Results of Jardine Matheson

	2011	2010
	US\$m	US\$m
By business:		
Jardine Pacific	118	98
Jardine Motors	37	47
Jardine Lloyd Thompson	27	24
Corporate and other interests	39	30
	221	199
Share of results of Jardine Matheson included the following gains/(losses) from non-trading items:		
Increase in fair value of investment properties	12	10
Sale and closure of businesses	3	3
Sale of property interests	8	1
Acquisition-related costs	(1)	(1)
Restructuring of businesses	(2)	(2)
Value added tax recovery in Jardine Motors	3	_
Discount on acquisition of business	-	1
Other	(1)	_
	22	12

Results are shown after tax and non-controlling interests in Jardine Matheson.

## **Share of Results of Associates and Joint Ventures**

	2011	2010
	US\$m	US\$m
	III¢CO	03,011
By business:		
Hongkong Land	298	905
Dairy Farm	66	47
Mandarin Oriental	10	4
Jardine Cycle & Carriage	24	23
Astra	650	555
Corporate and other interests	7	15
	1,055	1,549
Share of results of associates and joint ventures included the following		
gains/(losses) from non-trading items:		
Increase in fair value of investment properties	238	731
Sale and closure of businesses	11	_
Asset impairment	(17)	_
Discount on acquisition of businesses	-	11
	232	742

Results are shown after tax and non-controlling interests in the associates and joint ventures.

### **10** Tax

Tax charged to profit and loss is analyzed as follows: Current tax Deferred tax  Greater China	(877) 41 (836)	US\$m (709)
Current tax Deferred tax	41	( /
Deferred tax	41	( /
	•-	
Greater China	(836)	(94)
Greater China		(803)
	(161)	(138)
Southeast Asia	(670)	(663)
United Kingdom	(3)	(3)
Rest of the world	(2)	1
	(836)	(803)
Reconciliation between tax expense and tax at the applicable tax rate*:		
Tax at applicable tax rate	(1,449)	(1,257)
Income not subject to tax		
<ul> <li>change in fair value of investment properties</li> </ul>	722	529
- other items	30	36
Expenses not deductible for tax purposes	(78)	(60)
Tax losses and temporary differences not recognized	(28)	(20)
Utilization of previously unrecognized tax losses and temporary differences	11	5
Recognition of previously unrecognized tax losses and temporary differences	1	_
Deferred tax assets written off	(1)	(2)
Deferred tax liabilities written back	12	3
Under provision in prior years	(3)	_
Withholding tax	(51)	(37)
Other	(2)	_
	(836)	(803)
Tax relating to components of other comprehensive income or expense is analyzed as follows:		
Actuarial valuation of employee benefit plans	9	(4)
Cash flow hedges	(1)	(2)
	8	(6)

Share of tax charge of Jardine Matheson of US\$20 million and credit of US\$14 million (2010: charges of US\$24 million and US\$1 million) are included in share of results of Jardine Matheson and share of other comprehensive income or expense of Jardine Matheson, respectively. Share of tax charge of associates and joint ventures of US\$311 million and credit of US\$3 million (2010: charges of US\$265 million and US\$2 million) are included in share of results of associates and joint ventures and share of other comprehensive income or expense of associates and joint ventures, respectively.

<sup>\*</sup>The applicable tax rate for the year was 18.1% (2010: 18.9%) and represents the weighted average of the rates of taxation prevailing in the territories in which the Group operates. The decrease in applicable tax rate was caused by a change in the geographic mix of the Group's profitability and a reduction in the income tax rate in Indonesia.

#### **Earnings per Share** 11

Basic earnings per share are calculated on profit attributable to shareholders of US\$3,943 million (2010: US\$3,535 million) and on the weighted average number of 620 million (2010: 621 million) shares in issue during the year.

Diluted earnings per share are calculated on profit attributable to shareholders of US\$3,926 million (2010: US\$3,438 million), which is after adjusting for the effects of the conversion of dilutive potential ordinary shares of Jardine Matheson, subsidiaries, associates or joint ventures, and on the weighted average number of 620 million (2010: 621 million) shares in issue during the year.

The weighted average number of shares is arrived at as follows:

		ary shares millions
	2011	2010
Weighted average number of shares in issue Company's share of shares held by Jardine Matheson	1,118 (498)	1,111 (490)
Weighted average number of shares for earnings per share calculation	620	621

Additional basic and diluted earnings per share are also calculated based on underlying profit attributable to shareholders. A reconciliation of earnings is set out below:

	US\$m	2011 Basic earnings per share US\$	Diluted earnings per share US\$	US\$m	2010 Basic earnings per share US\$	Diluted earnings per share US\$
Profit attributable to shareholders Non-trading items <i>(refer note 12)</i>	3,943 (2,360)	6.36	6.34	3,535 (2,096)	5.69	5.54
Underlying profit attributable to shareholders	1,583	2.55	2.55	1,439	2.32	2.30

# 12 Non-trading Items

	2011	2010
	US\$m	US\$m
By business:		
Jardine Matheson	22	12
Hongkong Land	2,315	1,990
Dairy Farm	2,515	1,550
Mandarin Oriental	7	_
Astra	8	93
	2,360	2,096
An analysis of non-trading items after interest, tax and non-controlling interests is		
set out below:		
Increase in fair value of investment properties		
- Hongkong Land	2,324	1,990
- Jardine Matheson	12	10
	2,336	2,000
Increase in fair value of plantations	8	87
Asset impairment	(10)	(1)
Sale and closure of businesses	12	7
Sale of property interests	8	1
Acquisition-related costs	(1)	(1)
Restructuring of businesses	(2)	(2)
Value added tax recovery in Jardine Motors	3	_
Gain on One Hyde Park lease space	7	_
Discount on acquisition of businesses	_	5
Other	(1)	_
	2,360	2,096

# 13 Intangible Assets

	Goodwill	Franchise rights	Leasehold land	Concession rights	Other	Total
	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m
2011						
Cost	888	235	592	168	206	2,089
Amortization and impairment	(3)	_	(98)	(9)	(91)	(201)
Net book value at 1st January	885	235	494	159	115	1,888
Exchange differences	(8)	(2)	(6)	(7)	(2)	(25)
New subsidiaries	_	2	1	138	11	152
Additions	1	_	89	50	75	215
Revaluation surplus before transfer						
to investment properties	_	_	27	_	_	27
Transfer to tangible assets and						
investment properties	_	_	(31)	_	(29)	(60)
Amortization	_	_	(23)	(4)	(43)	(70)
Impairment charge	_	_	_	_	(1)	(1)
Net book value at 31st December	878	235	551	336	126	2,126
Cost	881	235	670	349	260	2,395
Amortization and impairment	(3)	_	(119)	(13)	(134)	(269)
	878	235	551	336	126	2,126
2010						
Cost	806	225	533	140	126	1,830
Amortization and impairment	(2)	_	(76)	(5)	(53)	(136)
Net book value at 1st January	804	225	457	135	73	1,694
Exchange differences	38	10	21	6	3	78
Additions	44	_	51	22	73	190
Disposals	_	_	(16)	_	_	(16)
Amortization	_	_	(19)	(4)	(33)	(56)
Impairment charge	(1)	_	_	_	(1)	(2)
Net book value at 31st December	885	235	494	159	115	1,888
Cost	888	235	592	168	206	2,089
Amortization and impairment	(3)	_	(98)	(9)	(91)	(201)
	885	235	494	159	115	1,888
					2011	2010
					US\$m	US\$m
Goodwill allocation by business:						
Dairy Farm					475	480
Mandarin Oriental					24	24
Astra					379	381
					878	885

### 13 Intangible Assets (continued)

Goodwill relating to Dairy Farm is allocated to groups of cash-generating units identified by geographical segments. Cash flow projections for impairment reviews are based on budgets prepared on the basis of assumptions reflective of the prevailing market conditions, and are discounted appropriately. Key assumptions used for value-in-use calculations include budgeted gross margins of between 24% and 49% and growth rates of up to 5% to extrapolate cash flows, which vary across the group's business segments and geographical locations, over a five-year period, and are based on management expectations for the market development; and pre-tax discount rates of between 7% and 17% applied to the cash flow projections. The discount rates used reflect business specific risks relating to the relevant industry, business life-cycle and geographical location. On the basis of these reviews, management concluded that no impairment is required.

Goodwill relating to Astra has been allocated to the operating segment of Astra. Accordingly, for the purpose of impairment review, the carrying value of Astra is compared with the recoverable amount measured by reference to the quoted market price of the shares held. On the basis of this review and the continued expected level of profitability, management concluded that no impairment has occurred.

Franchise rights are rights under franchise agreements with automobile and heavy equipment manufacturers. These franchise agreements are deemed to have indefinite lives because either they do not have any term of expiry or their renewal would be probable and would not involve significant costs, taking into account the history of renewal and the relationships between the franchisee and the contracting parties. The carrying amounts of franchise rights, which comprised automotive of US\$84 million and heavy equipment of US\$149 million, are not amortized as such rights will contribute cash flows for an indefinite period. Management has performed an impairment review of the carrying amounts of franchise rights at 31st December 2011 and has concluded that no impairment has occurred. The impairment review was made by comparing the carrying amounts of the cashgenerating units in which the franchise rights reside with the recoverable amounts of the cash-generating units. The recoverable amounts of the cash-generating units are determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on budgets covering a three-year period. Cash flows beyond the three-year period are extrapolated using growth rates of between 3% and 4%. Pre-tax discount rates of between 17% and 18%, reflecting business specific risks, are applied to the cash flow projections.

Other intangible assets comprised trademarks, computer software, hotel development costs, deferred acquisition costs for insurance contracts and customer contracts.

At 31st December 2011, the carrying amount of leasehold land pledged as security for borrowings amounted to US\$13 million (2010: US\$5 million) (refer note 32).

The amortization charges are all recognized in arriving at operating profit and are included in cost of sales, selling and distribution costs and administration expenses.

The remaining amortization periods for intangible assets are as follows:

Leasehold land	1 to 88 years
Concession rights	36 years
Computer software	o to 7 years
Other	1 to 40 years

## 14 Tangible Assets

	Freehold properties	Leasehold properties	Leasehold improve- ments	Mining properties	Plant & machinery	Furniture, equipment & motor vehicles	Total
	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m
2011							
Cost	480	1,703	705	299	2,606	1,605	7,398
Depreciation and impairment	(46)	(320)	(398)	(52)	(1,198)	(806)	(2,820)
Net book value at 1st January	434	1,383	307	247	1,408	799	4,578
Exchange differences	(6)	(4)	(2)	(15)	(23)	(15)	(65)
New subsidiaries	2	1	_	400	3	1	407
Additions	32	210	81	22	754	503	1,602
Disposals	_	_	(3)	_	(3)	(8)	(14)
Revaluation surplus before transfer							
to investment properties	_	4	_	_	_	_	4
Transfer to investment properties,							
and stocks and work in progress	_	(6)	(7)	_	(17)	(31)	(61)
Transfer from intangible assets	_	22	_	_	_	7	29
Depreciation charge	(4)	(60)	(66)	(22)	(421)	(230)	(803)
Classified as non-current assets		, ,	, ,	,	, ,	, ,	
held for sale	(19)	(30)	_	_	_	_	(49)
Net book value at 31st December	439	1,520	310	632	1,701	1,026	5,628
Cost	496	1,888	731	705	3,217	1,934	8,971
Depreciation and impairment	(57)	(368)	(421)	(73)	(1,516)	(908)	(3,343)
	439	1,520	310	632	1,701	1,026	5,628
	737	1,520				1,020	3,020
2010	400	1 / / /	(11	272	2.040	1 227	( 120
Cost	408	1,444	611	272	2,048	1,337	6,120
Depreciation and impairment	(28)	(263)	(338)	(35)	(848)	(722)	(2,234)
Net book value at 1st January Exchange differences	380	1,181 40	273 11	237 10	1,200 57	615 33	3 <b>,</b> 886 149
New subsidiaries	(2)	15	2	10	2	1	20
Additions		137	81		508		
	61			15		377	1,179
Disposals  Transfer to investment preparties	_	(8)	(3)	_	(5)	(12)	(28)
Transfer to investment properties,		(1)				(27)	(20)
and stocks and work in progress	_ (E)	(1)	([7)	(4.5)	(257)	(27)	(28)
Depreciation charge Reclassified from non-current	(5)	(55)	(57)	(15)	(354)	(188)	(674)
assets held for sale	_	74	_	_	_	_	74
Net book value at 31st December	434	1,383	307	247	1,408	799	4,578
Cost	480	1,703	705	299	2,606	1,605	7,398
Depreciation and impairment	(46)	(320)	(398)	(52)	(1,198)	(806)	(2,820)
	434	1,383	307	247	1,408	799	4,578

Freehold properties include a hotel property of US\$101 million (2010: US\$102 million), which is stated net of a grant of US\$26 million (2010: US\$27 million).

Net book value of leasehold properties and plant and machinery acquired under finance leases amounted to US\$252 million and US\$107 million (2010: US\$269 million and US\$89 million), respectively.

At 31st December 2011, the carrying amount of tangible assets pledged as security for borrowings amounted to US\$837 million (2010: US\$949 million) (refer note 32).

## 15 Investment Properties

	Freehold	Leasehold	
	properties	properties	Total
	US\$m	US\$m	US\$m
2011			
At 1st January	13	18,048	18,061
Exchange differences	_	27	27
Additions	33	50	83
Disposals	_	(3)	(3)
Transfer from intangible and tangible assets	_	37	37
Net increase in fair value	5	4,379	4,384
At 31st December	51	22,538	22,589
2010			
At 1st January	12	14,829	14,841
Exchange differences	1	(7)	(6)
Additions	_	27	27
Transfer from tangible assets	_	1	1
Net increase in fair value	-	3,198	3,198
At 31st December	13	18,048	18,061

The fair value of the Group's investment properties at 31st December 2011, which were principally held by Hongkong Land, has been determined on the basis of valuations carried out by independent valuers not related to the Group. Hongkong Land employed Jones Lang LaSalle to value its commercial investment properties. The valuations, which conform to the International Valuation Standards issued by the International Valuation Standards Committee and the HKIS Valuation Standards on Properties issued by the Hong Kong Institute of Surveyors, were arrived at by reference to the net income allowing for reversionary potential of each property.

Rental income from investment properties amounted to US\$697 million (2010: US\$678 million) including contingent rents of US\$12 million (2010: US\$10 million).

Future minimum rental payments receivable under non-cancellable leases are as follows:

	<b>2011</b> US\$m	2010 US\$m
Within one year	637	602
Between one and two years	482	377
Between two and five years	479	402
Beyond five years	79	76
	1,677	1,457

Generally the Group's operating leases in respect of investment properties are for terms of three or more years.

### 16 Plantations

The Group's plantation assets are primarily for the production of palm oil.

	2011	2010
	US\$m	US\$m
Movements for the year:		
At 1st January	954	425
Exchange differences	(12)	24
Additions	83	94
Disposals	(4)	(11)
Net increase in fair value	37	422
At 31st December	1,058	954
Immature plantations	253	261
Mature plantations	805	693
	1,058	954

The plantations were valued internally at their fair values less point of sale costs using the discounted cash flow method. The major assumptions used in the valuation of the 207,087 (2010: 206,549) hectares of plantations are as follows:

	2011	2010
Crude palm oil price per tonne (US\$)	889	745
Annual price inflation (for the first five years) (%)	11	10
Annual cost inflation (for the first five years) (%)	6	6
Post-tax discount rates (%)	14	14

During the year, the Group harvested 3.6 million (2010: 3.3 million) tonnes of produce from the plantations with a fair value at the point of harvest less point of sale costs of US\$638 million (2010: US\$509 million).

# 17 Investment in Jardine Matheson

	2011	2010
	US\$m	US\$m
Share of attributable net assets including own shares held	2,379	2,243
Own shares held (refer note 30)	(1,714)	(1,522)
	665	721
Unrealized profit on intercompany transactions	(5)	(5)
Share of attributable net assets	660	716
Goodwill on acquisition	567	456
	1,227	1,172
Fair value	16,985	15,494
Movements for the year:		
At 1st January	1,172	967
Share of results after tax and non-controlling interests	221	199
Share of other comprehensive (expense)/income after tax and non-controlling interests	(87)	9
Share of dividends of the Company (refer note 29)	107	98
Dividends received	(418)	(328)
Share of employee share options granted	6	7
Change in attributable interests	418	328
Change in own shares held	(192)	(108)
At 31st December	1,227	1,172

# 18 Associates and Joint Ventures

	2011	2010
	US\$m	US\$m
Listed associates		
- PT Tunas Ridean	73	60
- OHTL	16	17
	89	77
Unlisted associates	865	701
	954	778
Listed joint venture – Bank Permata	501	441
Unlisted joint ventures	4,874	4,453
	5,375	4,894
Share of attributable net assets	6,329	5,672
Unrealized profit on intercompany transactions	(1)	(1)
Goodwill on acquisition	136	178
	6,464	5,849
By business:		
Hongkong Land	3,551	3,177
Dairy Farm	195	162
Mandarin Oriental	80	80
Jardine Cycle & Carriage	204	183
Astra	2,202	2,025
Corporate and other interests	233	223
Unrealized profit on intercompany transactions	(1)	(1)
	6,464	5,849
Movements of associates and joint ventures for the year:		
At 1st January	5,849	4,468
Share of results after tax and non-controlling interests	1,055	1,549
Discount on acquisition of associates and joint ventures	-	(11)
Share of other comprehensive (expense)/income after tax and non-controlling interests	(50)	248
Dividends received	(598)	(606)
Acquisitions and increases in attributable interests	327	451
Disposals and decreases in attributable interests	(117)	(275)
Reclassification of subsidiaries as associates and joint ventures	-	22
Advance of mezzanine loan	1	_
Other	(3)	3
At 31st December	6,464	5,849
Fair value of listed associates	238	239
Fair value of listed joint venture	603	801

## **18** Associates and Joint Ventures (continued)

The Group's share of assets, liabilities, capital commitments, contingent liabilities and results of associates and joint ventures are summarized below:

	2011	2010
	US\$m	US\$m
Associates		
Total assets	3,419	3,178
Total liabilities	(2,335)	(2,267)
Total equity	1,084	911
Attributable to non-controlling interests	(130)	(133)
Attributable net assets	954	778
Revenue	3,116	2,417
Profit after tax	225	186
Capital commitments	171	165
Contingent liabilities	-	_
Joint ventures		
Non-current assets	6,490	4,618
Current assets	6,243	5,799
Non-current liabilities	(1,544)	(1,041)
Current liabilities	(5,765)	(4,475)
Total equity	5,424	4,901
Attributable to non-controlling interests	(49)	(7)
Attributable net assets	5,375	4,894
Revenue	6,978	6,126
Profit after tax	888	1,391
Capital commitments	76	133
Contingent liabilities	164	125

Financial guarantees issued by the Group to associates and joint ventures and outstanding at 31st December 2011 amounted to US\$90 million (2010: US\$22 million).

## 19 Other Investments

	2011	2010
	US\$m	US\$m
Available-for-sale financial assets		
Listed securities		
– Asia Commercial Bank	70	91
- Schindler Holdings	147	152
– Tata Power	114	212
– The Bank of N.T. Butterfield & Son	28	30
- other	604	426
	963	911
Unlisted securities	99	100
	1,062	1,011
Held-to-maturity financial assets		
Listed securities	7	13
	1,069	1,024
Non-current	1,065	1,018
Current	4	6
	1,069	1,024
Analysis by geographical area of operation:		
Greater China	58	70
Southeast Asia	821	720
Rest of the world	190	234
	1,069	1,024
Movements for the year:		
At 1st January	1,024	820
Exchange differences	(10)	16
Additions	266	231
Disposals	(122)	(110)
Net revaluation (deficit)/surplus	(89)	67
At 31st December	1,069	1,024
The fair value measurements of available-for-sale financial assets are based on the followin	ng data:	
	2011	2010
	US\$m	US\$m
Quoted prices in active markets	963	911
Observable current market transactions	6	5
	93	95
Unobservable inputs	23	

## 19 Other Investments (continued)

Movements of available-for-sale financial assets which are valued based on unobservable inputs are as follows:

	'	
	2011	2010
	US\$m	US\$m
At 1st January	95	56
Exchange differences	(1)	4
Additions	2	36
Net revaluation deficit	(3)	(1)
At 31st December	93	95

The fair value of held-to-maturity financial assets is US\$7 million (2010: US\$13 million).

### 20 Debtors

	2011	2010
		2010
	US\$m	US\$m
Consumer financing debtors		
- gross	3,953	2,971
<ul> <li>provision for impairment</li> </ul>	(206)	(178)
	3,747	2,793
Financing lease receivables		
- net investment	797	548
- provision for impairment	(19)	(15)
	778	533
Trade debtors		
- third parties	1,755	1,187
- associates and joint ventures	61	49
	1,816	1,236
– provision for impairment	(16)	(17)
	1,800	1,219
Other debtors		
- third parties	1,210	866
– Jardine Matheson	175	1
– associates and joint ventures	160	155
	1,545	1,022
– provision for impairment	(11)	(13)
	1,534	1,009
	7,859	5,554
Non-current	2,500	1,889
Current	5,359	3,665
	7,859	5,554
Analysis by geographical area of operation:		
Greater China	433	314
Southeast Asia	7,205	5,195
United Kingdom	7	7
Rest of the world	214	38
	7,859	5,554

#### 20 **Debtors** (continued)

	2011	2010
	US\$m	US\$m
Fair value:		
Consumer financing debtors	3,840	2,929
Financing lease receivables	711	485
Trade debtors	1,800	1,219
Other debtors*	897	527
	7,248	5,160

<sup>\*</sup>Excluding prepayments, rental and other deposits.

#### Consumer financing debtors

The consumer financing debtors relate primarily to Astra's motor vehicle and motorcycle financing. Before accepting any new customer, the group assesses the potential customer's credit quality and sets credit limits by customer using internal grading systems. The group obtains collateral in the form of motor vehicles and motorcycles from consumer financing debtors who give the group the right to sell the repossessed collateral or take any other action to settle the outstanding debt.

The loan repayment period ranges from 12 to 36 months for both motor vehicles and motorcycles. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payment are considered indicators that the debtor is impaired. An allowance for impairment is made based on an assessment with reference to historical loss experience and when there is an objective evidence that the outstanding amounts will probably not be collected. Assets are repossessed if monthly instalments are overdue for 30 days for motor vehicles and 60 days for motorcycles. Management has considered the balances against which collective impairment provision is made as impaired.

The maturity analysis of consumer financing debtors, including related finance income, at 31st December is as follows:

	<b>2011</b> US\$m	2010 US\$m
Within one year Between one and two years	2,887 1,394	2,192 1,032
Between two and five years	749	653
	5,030	3,877

### Financing lease receivables

An analysis of financing lease receivables is set out below:

	<b>2011</b> US\$m	2010 US\$m
Lease receivables	909	630
Guaranteed residual value	248	185
Security deposits	(248)	(185)
Gross investment	909	630
Unearned lease income	(112)	(82)
Net investment	797	548

### **20 Debtors** (continued)

The maturity analyses of financing lease receivables at 31st December are as follows:

	2011			2010	
	Gross investment	Net investment	Gross investment	Net investment	
	US\$m	US\$m	US\$m	US\$m	
Within one year	506	428	348	291	
Between one and two years	303	274	205	184	
Between two and five years	99	94	77	73	
Beyond five years	1	1	_	_	
	909	797	630	548	

#### Trade and other debtors

The average credit period on sale of goods and services varies among Group businesses and is generally not more than 60 days. Before accepting any new customer, the individual Group business assesses the potential customer's credit quality and sets credit limits by customer using internal credit scoring systems. These limits and scoring are reviewed periodically.

An allowance for impairment of trade and other debtors is made based on the estimated irrecoverable amount. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payment are considered indicators that the debtor is impaired.

At 31st December 2011, trade debtors of US\$43 million (2010: US\$18 million) and other debtors of US\$11 million (2010: US\$14 million) were impaired. The amounts of the provisions were US\$16 million (2010: US\$17 million) and US\$11 million (2010: US\$13 million), respectively. It was assessed that a portion of the debtors is expected to be recovered. The ageing analysis of these debtors is as follows:

	Trade debtors		Other	Other debtors	
	2011	2010	2011	2010	
	US\$m	US\$m	US\$m	US\$m	
Below 30 days	1	1	1	9	
Between 31 and 60 days	-	_	-	_	
Between 61 and 90 days	_	_	-	_	
Over 90 days	42	17	10	5	
	43	18	11	14	

At 31st December 2011, trade debtors of US\$639 million (2010: US\$327 million) and other debtors of US\$27 million (2010: US\$47 million), respectively, were past due but not impaired. The ageing analysis of these debtors is as follows:

	Trade debtors		Other	debtors
	2011	2010	2011	2010
	US\$m	US\$m	US\$m	US\$m
Below 30 days	349	166	7	9
Between 31 and 60 days	189	88	5	1
Between 61 and 90 days	88	43	1	13
Over 90 days	13	30	14	24
	639	327	27	47

The risk of trade and other debtors that are neither past due nor impaired at 31st December 2011 becoming impaired is low as they have a good track record with the Group. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

### **20 Debtors** (continued)

#### Other debtors

Other debtors are further analyzed as follows:

	2011	2010
	US\$m	US\$m
Prepayments	472	337
Rental and other deposits	140	130
Mezzanine loans	-	5
Derivative financial instruments	131	62
Restricted bank balances and deposits (refer note 25)	10	10
Loans to employees	38	31
Amount due from Jardine Matheson	175	1
Other amounts due from associates and joint ventures	160	153
Repossessed assets of finance companies	12	17
Reinsurers' share of estimated losses on insurance contracts	66	41
Other	330	222
	1,534	1,009

Restricted bank balances and deposits comprise cash and time deposits which are either restricted for interest payments or placed as margin deposits for letter of credit facilities obtained by certain subsidiaries and guarantee deposits to third parties.

Amount due from Jardine Matheson represents a loan of US\$175 million which was drawn down on 7th September 2011 under a facility granted by a subsidiary of the Company to a wholly-owned subsidiary of Jardine Matheson. The loan bears interest at LIBOR plus 0.5% p.a. and is repayable not more than 6 months from the date of the first drawing.

Repossessed assets of finance companies represent collateral obtained from customers towards settlement of automobile and motorcycle receivables which are in default. The fair value of the collateral held amounted to US\$12 million (2010: US\$17 million). The finance company is given the right by the customers to sell the repossessed collateral. Any excess of proceeds from the sale over the outstanding receivables is refunded to the customer.

Debtors other than derivative financial instruments and reinsurers' share of estimated losses on insurance contracts are stated at amortized cost. The fair value of these debtors is estimated using the expected future receipts discounted at market rates ranging from 7% to 19% (2010: 7% to 29%) per annum. Derivative financial instruments are stated at fair value.

Movements in the provisions for impairment are as follows:

	Consi financing		Finan lease rec		Trade d	ebtors	Other d	ebtors
	2011	2010	2011	2010	2011	2010	2011	2010
	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m
At 1st January	(178)	(133)	(15)	(13)	(17)	(20)	(13)	(11)
Exchange differences	3	(6)	1	(1)	_	(1)	_	_
Additional provisions	(112)	(101)	(5)	(1)	(5)	(3)	(3)	(2)
Unused amounts								
reversed	-	_	_	_	2	1	2	_
Amounts written off	81	62	-	_	3	6	3	_
At 31st December	(206)	(178)	(19)	(15)	(17)	(17)	(11)	(13)

At 31st December 2011, the carrying amount of consumer financing debtors, financing lease receivables and trade debtors pledged as security for borrowings amounted to US\$2,017 million, US\$3,53 million and US\$1 million (2010: US\$1,376 million, US\$332 million and US\$1 million), respectively (refer note 32).

#### **Deferred Tax Assets/(Liabilities)** 21

	US\$m		Losses	benefits	temporary differences	Total
		US\$m	US\$m	US\$m	US\$m	US\$m
2011						
At 1st January	(163)	(391)	17	29	85	(423)
Exchange differences	_	7	_	_	(3)	4
New subsidiaries	_	(107)	_	_	_	(107)
Credited to profit and loss	(2)	(14)	(3)	6	54	41
Credited to other comprehensive						
income	_	(1)	_	9	_	8
At 31st December	(165)	(506)	14	44	136	(477)
Deferred tax assets	56	(54)	7	33	108	150
Deferred tax liabilities	(221)	(452)	7	11	28	(627)
	(165)	(506)	14	44	136	(477)
2010						
At 1st January	(136)	(267)	16	28	51	(308)
Exchange differences	(3)	(12)	_	2	3	(10)
Subsidiaries disposal of	_	(5)	_	_	-	(5)
Charged to profit and loss	(24)	(105)	1	3	31	(94)
Charged to other comprehensive						
income	_	(2)	_	(4)	_	(6)
At 31st December	(163)	(391)	17	29	85	(423)
Deferred tax assets	50	(57)	15	25	88	121
Deferred tax liabilities	(213)	(334)	2	4	(3)	(544)
	(163)	(391)	17	29	85	(423)

Deferred tax balances predominantly comprise non-current items. Deferred tax assets and liabilities are netted when the taxes relate to the same taxation authority and where offsetting is allowed.

Deferred tax assets of US\$80 million (2010: US\$70 million) arising from unused tax losses of US\$342 million (2010: US\$299 million) have not been recognized in the financial statements. Included in the unused tax losses, US\$150 million have no expiry date and the balance will expire at various dates up to and including 2020.

Deferred tax liabilities of US\$290 million (2010: US\$228 million) arising on temporary differences associated with investments in subsidiaries of US\$2,899 million (2010: US\$2,283 million) have not been recognized as there is no current intention of remitting the retained earnings of these subsidiaries to the holding companies in the foreseeable future.

### 22 Pension Plans

The Group has a number of defined benefit pension plans, covering all the main territories in which it operates with the major plans relating to employees in Hong Kong and Southeast Asia. Most of the pension plans are final salary defined benefit plans and are either funded or unfunded. The assets of the funded plans are held independently of the Group's assets in separate trustee administered funds. The Group's major plans are valued by independent actuaries annually using the projected unit credit method.

The principal actuarial assumptions used for accounting purposes at 31st December are as follows:

	<b>2011</b> Weighted average %	2010 Weighted average %
Discount rate applied to pension obligations Expected return on plan assets Future salary increases	6.3 8.1 6.5	6.7 8.2 6.7

The expected return on plan assets is determined on the basis of long-term average returns on global equities of 3.8% to 11.4% per annum and global bonds of 2.8% to 10% per annum, and the long-term benchmark allocation of assets between equities and bonds in each plan.

The amounts recognized in the consolidated balance sheet are as follows:

	2011	2010
	US\$m	US\$m
Fair value of plan assets	368	376
Present value of funded obligations	(351)	(314)
	17	62
Present value of unfunded obligations	(186)	(163)
Unrecognized past service cost	16	17
Net pension liabilities	(153)	(84)
Analysis of net pension liabilities:		
Pension assets	20	57
Pension liabilities	(173)	(141)
	(153)	(84)

## 22 Pension Plans (continued)

	2011	2010
	US\$m	US\$m
Movements in the fair value of plan assets:		
At 1st January	376	330
Exchange differences	(1)	3
New subsidiaries	1	_
Expected return on plan assets	31	25
Actuarial (losses)/gains	(36)	21
Contributions from sponsoring companies	15	23
Contributions from plan members	2	2
Benefits paid	(21)	(24)
Transfer to other plans	1	(4)
At 31st December	368	376
Movements in the present value of obligations:		
At 1st January	(477)	(427)
Exchange differences	4	(15)
New subsidiaries	(1)	_
Subsidiaries disposed of	_	1
Current service cost	(39)	(35)
Interest cost	(32)	(32)
Contributions from plan members	(2)	(2)
Actuarial losses	(17)	(3)
Benefits paid	21	24
Settlement of unfunded obligations	6	8
Transfer to other plans	_	4
At 31st December	(537)	(477)

### 22 Pension Plans (continued)

The analysis of the fair value of plan assets at 31st December is as follows:

	2011	2010
	US\$m	US\$m
Equity instruments	175	190
Debt instruments	145	129
Other assets	48	57
	368	376

The five year history of experience adjustments is as follows:

	<b>2011</b>	2010	2009	2008	2007
	US\$m	US\$m	US\$m	US\$m	US\$m
Fair value of plan assets	368	376	330	221	328
Present value of obligations	(537)	(477)	(427)	(313)	(306)
(Deficit)/surplus	(169)	(101)	(97)	(92)	22
Experience adjustments on plan assets	(35)	21	57	(109)	23
Percentage of plan assets (%)	<i>(10)</i>	6	17	<i>(49)</i>	7
Experience adjustments on plan obligations Percentage of plan obligations (%)	(5)	17	(22)	1	3
	(1)	3	<i>(5)</i>	-	1

The estimated amount of contributions expected to be paid to the plans in 2012 is US\$32 million.

The amounts recognized in profit and loss are as follows:

	<b>2011</b> US\$m	2010 US\$m
Current service cost	39	35
Interest cost	32	32
Expected return on plan assets	(31)	(25)
Past service cost	2	2
	42	44
Actual (loss)/return on plan assets in the year	(5)	46

The above amounts are all recognized in arriving at operating profit and are included in cost of sales, selling and distribution costs and administration expenses.

## 23 Properties for Sale

	2011	2010
	US\$m	US\$m
Properties in the course of development	1,374	987
Completed properties	147	197
	1,521	1,184

At 31st December 2011, the carrying amount of properties for sale pledged as security for borrowings amounted to US\$294 million (2010: US\$405 million) (refer note 32).

## 24 Stocks and Work in Progress

	<b>2011</b> US\$m	2010 US\$m
Finished goods	2,130	1,865
Work in progress	38	25
Raw materials	73	65
Spare parts	72	97
Other	92	80
	2,405	2,132

At 31st December 2011, the carrying amount of stocks and work in progress pledged as security for borrowings amounted to US\$2 million (2010: Nil).

## 25 Bank Balances and Other Liquid Funds

	2011	2010
	US\$m	US\$m
Deposits with banks and financial institutions	2,623	3,168
Bank balances	1,205	642
Cash balances	103	93
	3,931	3,903
Less restricted bank balances and deposits (refer note 20)	(10)	(10)
	3,921	3,893
Analysis by currency:		
Chinese renminbi	101	71
Euro	8	13
Hong Kong dollar	490	608
Indonesian rupiah	1,063	623
Japanese yen	18	24
Malaysian ringgit	117	57
New Taiwan dollar	10	3
Singapore dollar	205	349
United Kingdom sterling	17	12
United States dollar	1,875	2,120
Other	17	13
	3,921	3,893

The weighted average interest rate on deposits with banks and financial institutions is 2.3% (2010: 1.3%) per annum.

### Non-current Assets Classified as Held for Sale

The major class of assets classified as held for sale is set out below:

	<b>2011</b> US\$m	2010 US\$m
Tangible assets	47	-

At 31st December 2011, the non-current assets classified as held for sale included Dairy Farm's interest in two retail properties in Malaysia and one retail property in Singapore.

## **Share Capital**

			2011	2010
			US\$m	US\$m
Authorized:				
1,500,000,000 shares of US¢5 each			75	75
1,000,000 shares of US\$800 each			800	800
			875	875
	Ordir	nary shares		
	in	millions	2011	2010
	2011	2010	US\$m	US\$m
Issued and fully-paid shares of US¢5 each:				
At 1st January	1,115	1,107	56	56
Scrip issued in lieu of dividends	5	8	-	_
At 31st December	1,120	1,115	56	56

## 28 Share Premium and Capital Reserves

	Share premium US\$m	Capital reserves US\$m	Total US\$m
2011	,		
At 1st January	1,199	147	1,346
Value of employee services under share option schemes	_	10	10
At 31st December	1,199	157	1,356
2010			
At 1st January	1,208	137	1,345
Repurchase of shares	(9)	_	(9)
Value of employee services under share option schemes	_	10	10
At 31st December	1,199	147	1,346

Capital reserves include US\$104 million (2010: US\$104 million) representing the share capital and share premium of Jardine Securities Limited, the holding company of the Group prior to the reorganization in 1987 when Jardine Strategic Holdings Limited became the new holding company and are non-distributable. The balance represents the value of employee services under the Group's employee share option schemes.

### 29 Dividends

	2011	2010
	2011	2010
	US\$m	US\$m
Final dividend in respect of 2010 of US¢15.00 (2009: US¢14.00) per share	167	155
Interim dividend in respect of 2011 of US¢6.50 (2010: US¢6.00) per share	73	67
	240	222
Company's share of dividends paid on the shares held by Jardine Matheson	(107)	(98)
	133	124
Shareholders elected to receive scrip in respect of the following:		
Final dividend in respect of previous year	141	129
Interim dividend in respect of current year	1	56
	142	185

A final dividend in respect of 2011 of US¢16.00 (2010: US¢15.00) per share amounting to a total of US\$179 million (2010: US\$167 million) is proposed by the Board. The dividend proposed will not be accounted for until it has been approved at the Annual General Meeting. The net amount after deducting the Company's share of the dividends payable on the shares held by Jardine Matheson of US\$81 million (2010: US\$74 million) will be accounted for as an appropriation of revenue reserves in the year ending 31st December 2012.

### **Own Shares Held**

Own shares held of US\$1,714 million (2010: US\$1,522 million) represent the Company's share of the cost of 920 million (2010: 908 million) ordinary shares in the Company held by Jardine Matheson and are deducted in arriving at shareholders' funds.

## 31 Non-controlling Interests

	2011	2010
	US\$m	US\$m
By business:		
Hongkong Land	12,320	9,613
Dairy Farm	213	164
Mandarin Oriental	251	247
Jardine Cycle & Carriage	159	137
Astra	6,666	5,285
	19,609	15,446

## 32 Borrowings

	2011		20	2010		
	Carrying amount	Fair value	Carrying amount	Fair value		
	US\$m	US\$m	US\$m	US\$m		
Current						
<ul> <li>bank overdrafts</li> </ul>	17	17	4	4		
<ul> <li>other bank advances</li> </ul>	622	622	603	603		
<ul><li>other advances</li></ul>	5	5	3	3		
	644	644	610	610		
Current portion of long-term borrowings						
- bank loans	1,369	1,369	1,196	1,196		
<ul> <li>bonds and notes</li> </ul>	494	494	1,315	1,315		
<ul> <li>finance lease liabilities</li> </ul>	47	47	36	36		
- other loans	63	63	100	100		
	1,973	1,973	2,647	2,647		
	2,617	2,617	3,257	3,257		
Long-term borrowings						
- bank loans	3,574	3,596	2,375	2,386		
<ul> <li>bonds and notes</li> </ul>	2,925	2,976	2,829	2,810		
<ul> <li>finance lease liabilities</li> </ul>	59	59	47	47		
- other loans	64	64	78	78		
	6,622	6,695	5,329	5,321		
	9,239	9,312	8,586	8,578		

The fair values are based on market prices or are estimated using the expected future payments discounted at market interest rates ranging from 0.6% to 13.0% (2010: 0.4% to 12.8%) per annum. The fair value of current borrowings approximates their carrying amount, as the impact of discounting is not significant.

	2011	2010
	US\$m	US\$m
Secured	4,475	3,437
Unsecured	4,764	5,149
	9,239	8,586

Secured borrowings at 31st December 2011 included Hongkong Land's bank borrowings of nil (2010: US\$41 million) which were secured against its properties for sale, Mandarin Oriental's bank borrowings of US\$541 million (2010: US\$542 million) which were secured against its tangible assets, and Astra's bonds and notes of US\$1,155 million (2010: US\$808 million) which were secured against its various assets as described below and bank borrowings of US\$2,779 million (2010: US\$2,046 million) which were secured against its various assets.

## 32 Borrowings (continued)

Fixed rate borrowings						
	Weighted average interest rates	Weighted average period outstanding		Floating rate borrowings	Tota	
By currency:	%	Years	US\$m	US\$m	US\$m	
2011						
Chinese renminbi	7.8	_	-	19	19	
Euro	5.9	1.7	8	_	8	
Hong Kong dollar	2.3	9.8	1,234	1,420	2,654	
Indonesian rupiah	9.2	1.7	3,636	610	4,246	
Japanese yen	1.2	2.5	2	37	39	
Malaysian ringgit	4.7	0.8	110	55	165	
New Taiwan dollar	2.4	0.4	17	6	23	
Singapore dollar	2.5	4.6	621	477	1,098	
Swiss franc	1.7	20.3	2	44	46	
United Kingdom sterling	2.9	2.5	31	95	126	
United States dollar	3.1	1.5	489	321	810	
Other	1.8	_	_	5	5	
			6,150	3,089	9,239	
2010						
Chinese renminbi	5.0	_	_	37	37	
Euro	5.9	2.7	10	_	10	
Hong Kong dollar	2.7	7.4	1,450	1,380	2,830	
Indonesian rupiah	10.2	1.5	2,197	578	2,775	
lapanese yen	0.8	_	_	33	33	
Malaysian ringgit	4.4	1.5	155	133	288	
New Taiwan dollar	2.4	0.9	34	9	43	
Singapore dollar	2.7	4.9	711	238	949	
Swiss franc	1.8	21.3	2	43	45	
United Kingdom sterling	2.8	3.5	32	96	128	
United States dollar	4.4	1.6	981	461	1,442	
Other	1.8	_	_	6	6	
			5,572	3,014	8,586	

The weighted average interest rates and period of fixed rate borrowings are stated after taking into account hedging transactions.

#### **Borrowings** (continued) 32

The exposure of the Group's borrowings to interest rate changes and the contractual repricing dates at 31st December are as follows:

	2011	2010
	US\$m	US\$m
Within one year	2,617	3,257
Between one and two years	2,046	1,484
Between two and three years	2,177	1,043
Between three and four years	642	1,172
Between four and five years	317	368
Beyond five years	1,440	1,262
	9,239	8,586

The finance lease liabilities are as follows:

	Minimum lease payments			value of se liabilities
	2011	2010	2011	2010
	US\$m	US\$m	US\$m	US\$m
Within one year	50	39	47	36
Between one and five years	61	48	59	47
	111	87	106	83
Future finance charges on finance leases	(5)	(4)		
Present value of finance lease liabilities	106	83		
Current			47	36
Non-current			59	47
			106	83

## 32 Borrowings (continued)

An analysis of the carrying amount of the bonds and notes at 31st December is as follows:

	2011		2010	
	Current	Non-current	Current	Non-current
	US\$m	US\$m	US\$m	US\$m
ardine Strategic 6.375% guaranteed bonds	_	_	276	_
Hongkong Land 7% bonds	_	_	605	_
Hongkong Land 2.75% convertible bonds	57	_	_	374
Hongkong Land 5.50% bonds	_	545	_	548
Hongkong Land 3.65% notes	_	290	_	293
Hongkong Land 3.86% notes	_	41	_	39
Hongkong Land 4.135% notes	_	25	_	25
Hongkong Land 4.1875% notes	_	39	_	39
Hongkong Land 4.25% notes	_	39	_	39
Hongkong Land 4.22% notes	_	70	_	64
Hongkong Land 4.24% notes	_	64	_	64
Hongkong Land 3.43% notes	_	115	_	116
Hongkong Land 3.95% notes	_	64	_	64
Hongkong Land 4.28% notes	_	72	_	63
longkong Land 4.10% notes	_	38	_	38
longkong Land 4.50% notes	_	606	_	554
longkong Land 3.75% notes	_	39	_	_
longkong Land 4.11% notes	_	103	_	103
longkong Land 4.125% notes	_	25	_	_
Hongkong Land 5.25% notes	_	32	_	32
Astra Sedaya Finance VIII bonds	_	_	22	-
Astra Sedaya Finance IX bonds	_	_	36	-
Astra Sedaya Finance X bonds	29	_	15	23
Astra Sedaya Finance XI bonds	58	49	48	108
Astra Sedaya Finance XII bonds	65	160	_	_
Astra Sedaya Finance I notes	_	_	75	_
Astra Sedaya Finance II notes	_	_	51	_
ederal International Finance VII bonds	_	_	37	_
ederal International Finance VIII bonds	_	_	36	_
Federal International Finance IX bonds	60	_	10	48
Federal International Finance X bonds	22	99	33	122
ederal International Finance XI bonds	68	255	_	-
ederal International Finance II notes	_	_	56	_
ederal International Finance III notes	33	_	_	33
San Finance I bonds	11	43	_	-
Serasi Auto Raya II bonds	27	72	_	_
Serasi Auto Raya I notes	_	_	11	_
Serasi Auto Raya II notes	11	_	4	7
Shogun bonds FIF	20	40	_	-
Gurya Artha Nusantara Finance I notes	33	_	_	33

#### **Borrowings** (continued) 32

Details of the bonds and notes outstanding at 31st December 2011 are as follows:

	Maturity	Interest rates %	Nominal values
Hongkong Land			
2.75% convertible bonds	2012	2.75	US\$400 million
5.50% bonds	2014	5.50	US\$500 million
3.65% 10-year notes	2015	3.65	S\$375 million
3.86% 8-year notes	2017	3.86	S\$50 million
4.135% 10-year notes	2019	4.135	HK\$200 million
4.1875% 10-year notes	2019	4.1875	HK\$300 million
4.25% 10-year notes	2019	4.25	HK\$300 million
4.22% 10-year notes	2020	4.22	HK\$500 million
4.24% 10-year notes	2020	4.24	HK\$500 million
3.43% 10-year notes	2020	3.43	S\$150 millior
3.95% 10-year notes	2020	3.95	HK\$500 million
4.28% 12-year notes	2021	4.28	HK\$500 millior
4.10% 15-year notes	2025	4.10	HK\$300 millior
1.50% 15-year notes	2025	4.50	US\$600 million
3.75% 15-year notes	2026	3.75	HK\$302 millior
1.11% 20-year notes	2030	4.11	HK\$800 millior
125% 20-year notes	2031	4.125	HK\$200 millior
3.25% 30-year notes	2040	5.25	HK\$250 millior
Astra			
Astra Sedaya Finance X bonds	2012	14.9	Rp260 billion
Astra Sedaya Finance XI bonds	2014	9.0 - 10.9	Rp970 billior
Astra Sedaya Finance XII bonds	2015	7.95 - 10.0	Rp2,050 billion
ederal International Finance IX bonds	2012	14.6	Rp542 billion
Federal International Finance X bonds	2014	8.75 - 10.55	Rp1,100 billior
ederal International Finance XI bonds	2014	7.8 - 9.6	Rp2,940 billior
ederal International Finance III notes	2012	10.5	Rp300 billior
San Finance I bonds	2014	7.7 - 9.3	Rp500 billior
Serasi Auto Raya II bonds	2015	7.9	Rp900 billior
Serasi Auto Raya II notes	2012	11.5	Rp96 billior
Shogun bonds FIF	2014	7.9 – 9.25	US\$60 millior
Surya Artha Nusantara Finance I notes	2012	11.38	Rp300 billior

The Hongkong Land bonds and medium term notes were issued by several wholly-owned subsidiaries of Hongkong Land. The 2.75% convertible bonds are convertible up to and including 11th December 2012 into fully-paid ordinary shares of Hongkong Land at a conversion price of US\$3.85 per ordinary share. The Hongkong Land medium term notes were issued under its US\$3,000 million guaranteed medium term note programme.

The Astra Sedaya Finance bonds were issued by a wholly-owned subsidiary of Astra and are collateralized by fiduciary guarantee over financing debtors of the subsidiary amounting to 60% of the total outstanding principal of the bonds.

The Federal International Finance bonds and notes were issued by a wholly-owned subsidiary of Astra and are collateralized by fiduciary guarantee over financing debtors of the subsidiary amounting to 60% of the total outstanding principal of the bonds and notes.

The San Finance bonds and Surya Artha Nusantara Finance notes were issued by a partly-owned subsidiary of Astra and are collateralized by fiduciary guarantee over net investment in finance leases of the subsidiary amounting to 60% of the total outstanding principal of the bonds and 100% of the total outstanding principal of the notes, respectively.

The Serasi Auto Raya bonds and notes were issued by a wholly-owned subsidiary of Astra. The bonds are unsecured, while the notes are collateralized by fiduciary guarantee over transport equipment of the subsidiary amounting to 80% of the total outstanding principal of the notes.

The Shogun bonds FIF were issued by a wholly-owned subsidiary of Astra and are collateralized by fiduciary guarantee over financing debtors of the subsidiary amounting to 60% of the total outstanding principal of the bonds.

### 33 Creditors

	2011	2010
	US\$m	US\$m
Trade creditors		
<ul> <li>third parties</li> </ul>	3,147	2,369
<ul> <li>associates and joint ventures</li> </ul>	310	229
	3,457	2,598
Accruals	1,384	1,114
Amounts due to Jardine Matheson	27	27
Other amounts due to associates and joint ventures	9	5
Rental and other refundable deposits	413	372
Derivative financial instruments	52	109
Other creditors	165	276
Financial liabilities	5,507	4,501
Gross estimated losses on insurance contracts	121	92
Proceeds from properties for sale received in advance	315	280
Rental income received in advance	18	16
Other income received in advance	150	26
Unearned premiums on insurance contracts	302	248
	6,413	5,163
Non-current	280	211
Current	6,133	4,952
	6,413	5,163
Analysis by geographical area of operation:		
Greater China	1,581	1,433
Southeast Asia	4,688	3,610
United Kingdom	19	14
Rest of the world	125	106
	6,413	5,163

Derivative financial instruments are stated at fair value. Other creditors are stated at amortized cost. The fair values of these creditors approximate their carrying amounts.

### 34 Provisions

	Motor vehicle	Closure cost	Reinstatement and restoration	Statutory employee		
	warranties	provisions	costs	entitlements	Others	Total
	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m
2011						
At 1st January	21	6	30	65	_	122
Exchange differences	_	_	_	(1)	_	(1)
New subsidiaries	_	_	_	1	_	1
Additional provisions	6	4	2	19	1	32
Unused amounts reversed	_	(1)	(1)	_	_	(2)
Utilized	(4)	(2)	-	(3)	_	(9)
At 31st December	23	7	31	81	1	143
Non-current	_	_	29	70	_	99
Current	23	7	2	11	1	44
	23	7	31	81	1	143
2010						
At 1st January	19	4	25	47	2	97
Exchange differences	2	_	2	2	_	6
New subsidiaries	_	_	1	_	_	1
Additional provisions	4	3	4	19	_	30
Unused amounts reversed	_	_	(1)	_	_	(1)
Utilized	(4)	(1)	(1)	(3)	(2)	(11)
At 31st December	21	6	30	65	_	122
Non-current	_	_	28	54	-	82
Current	21	6	2	11	_	40
	21	6	30	65	_	122

Motor vehicle warranties are estimated liabilities that fall due under the warranty terms offered on sale of new and used vehicles beyond that which is reimbursed by the manufacturers.

Closure cost provisions are established when legal or constructive obligations arise on closure or disposal of businesses.

Other provisions principally comprise provisions in respect of indemnities on disposal of businesses and legal claims.

### 35 Notes to Consolidated Cash Flow Statement

### (a) Depreciation and amortization

(a) Depreciation and amortization		
	2011	2010
	US\$m	US\$m
By business:		
Hongkong Land	1	1
Dairy Farm	182	167
Mandarin Oriental	50	45
Jardine Cycle & Carriage	9	8
Astra	631	509
	873	730
(b) Other non-cash items		
	2011	2010
	US\$m	US\$m
By nature:		
Profit on sale of subsidiaries	_	(14)
Profit on sale of other investments	(22)	(13)
Profit on sale of leasehold land	_	(1)
(Profit)/loss on sale of tangible assets	(2)	2
Profit on sale of investment properties	(2)	_
Loss on sale of repossessed assets	81	63
Loss on sale of plantations and related assets	4	4
Increase in fair value of plantations	(37)	(422)
Impairment of intangible assets	1	2
Impairment of debtors	120	106
Write down of stocks and work in progress	21	21
Reversal of write down of stocks and work in progress	(7)	(7)
Reversal of write down of properties for sale	(44)	(51)
Change in provisions	30	26
Net foreign exchange (gains)/losses	(19)	12
Options granted under employee share option schemes	4	5
Gain on One Hyde Park lease space	(10)	_
	118	(267)
By business:		
Hongkong Land	(44)	(51)
Dairy Farm	9	11
Mandarin Oriental	_	5
Jardine Cycle & Carriage	9	12
Astra	144	(244)

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(267)

## 35 Notes to Consolidated Cash Flow Statement (continued)

### (c) Increase in working capital

	2011	2010
	US\$m	US\$m
Increase in properties for sale	(299)	(297)
Increase in stocks and work in progress	(576)	(640)
Increase in debtors	(2,501)	(1,380)
Increase in creditors	1,306	612
Increase in pension obligations	20	21
	(2,050)	(1,684)

### (d) Purchase of subsidiaries

	2011	2010
	Fair value	Fair value
	US\$m	US\$m
Intangible assets	152	_
Tangible assets	407	20
Deferred tax assets	1	_
Current assets	67	61
Long-term borrowings	(4)	_
Deferred tax liabilities	(108)	_
Non-current creditors	-	(1)
Current liabilities	(78)	(34)
Fair value of identifiable net assets acquired	437	46
Adjustment for non-controlling interests	(140)	_
Goodwill	1	44
Total consideration	298	90
Consideration paid in previous year	(42)	_
Carrying value of associates and joint ventures	(6)	_
Cash and cash equivalents of subsidiaries acquired	(41)	(41)
Net cash outflow	209	49

### 35 Notes to Consolidated Cash Flow Statement (continued)

(d) Purchase of subsidiaries (continued)

Net cash outflow for purchase of subsidiaries in 2011 included US\$5 million for Jardine Cycle & Carriage's acquisition of 100% of Lowe Motor, a motor retail group in Malaysia, in May 2011; and US\$147 million and US\$67 million for Astra's acquisition of 60% of PT Asmin Bara Bronang, a coal mine concession company, in May 2011, and 95% of Marga Hanurata Intrinsic, a toll road company, in August 2011, respectively; less a net cash inflow of US\$10 million for Astra's acquisition of an additional 11% of PT Fuji Technica Indonesia, a dies manufacturer in Indonesia, in June 2011.

Net cash outflow for purchase of subsidiaries in 2010 of US\$49 million mainly included Dairy Farm's acquisition of Bintang Retail Industries.

Revenue and profit after tax since acquisition in respect of subsidiaries acquired during the year amounted to US\$42 million and US\$3 million, respectively. Had the acquisitions occurred on 1st January 2011, consolidated revenue and consolidated profit after tax for the year ended 31st December 2011 would have been US\$31,072 million and US\$8,428 million, respectively.

(e) Purchase of associates and joint ventures in 2011 included US\$5 million for Dairy Farm's additional capital injection in Foodworld India; US\$19 million for Jardine Cycle & Carriage's acquisition of an additional 4% interest in Truong Hai Auto Corporation; US\$6 million and US\$21 million for Astra's acquisition of a 26% interest in PT TD Automotive Compressor Indonesia and a 20% interest in PT Bukit Enim Energi, respectively; and US\$6 million for the Company's capital injection into JRE Asia Capital.

Purchase of associates and joint ventures in 2010 included US\$80 million for Hongkong Land's acquisition of an additional 20% interest in Shenyang joint venture; US\$13 million for Jardine Cycle & Carriage's acquisition of an additional 6% interest in PT Tunas Ridean; and US\$18 million, US\$98 million and US\$13 million for Astra's acquisition of an additional 19% interest in PT Pam Lyonnaise Jaya, subscription to Bank Permata's rights issue and capital injection to its financial services joint ventures, respectively.

(f) Purchase of other investments in 2011 mainly comprised acquisition of securities by Jardine Cycle & Carriage and Astra.

Purchase of other investments in 2010 included US\$163 million for Astra's acquisition of securities, and US\$34 million and US\$25 million for the Company's purchase of shares in ACLEDA Bank and The Bank of N.T. Butterfield & Son, respectively.

- (g) Advance to associates, joint ventures and others in 2011 and 2010 included Hongkong Land's loans to its property joint ventures of US\$258 million and US\$214 million, respectively.
- (h) Repayment from associates, joint ventures and others in 2011 and 2010 mainly included repayment from Hongkong Land's property joint ventures of US\$111 million and US\$275 million, respectively.

### 35 Notes to Consolidated Cash Flow Statement (continued)

#### (i) Sale of subsidiaries

	2011	2010
	US\$m	US\$m
Intangible assets	_	15
Tangible assets	-	12
Plantations	-	7
Deferred tax assets	-	5
Current assets	-	33
Pension liabilities	-	(1)
Current liabilities	-	(20)
Net assets		51
Adjustment for non-controlling interests	-	(9)
Net assets disposed of		42
Profit on disposal	-	14
Sale proceeds		56
Adjustment for deferred consideration	2	(11)
Adjustment for carrying value of associates and joint ventures	-	(22)
Cash and cash equivalents of subsidiaries disposed of	-	(3)
Net cash inflow	2	20

Sale proceeds in 2010 of US\$56 million included US\$28 million from Astra's sale of a 2% interest in PT Komatsu Remanufacturing Asia, which became an associate, and US\$27 million from Astra's sale of PT Surya Panen Subur.

(j) Sale of other investments in 2011 and 2010 comprised Astra's sale of securities.

#### (k) Purchase of additional interests in subsidiaries

	2011	2010
	US\$m	US\$m
Increase in attributable interests		
- Hongkong Land	239	100
- Mandarin Oriental	_	4
– Jardine Cycle & Carriage	97	84
– other	1	352
	337	540

Increase in attributable interests in other subsidiaries in 2010 included US\$160 million for Hongkong Land's acquisition of an additional 23% interest in MCL Land and US\$178 million for Astra's acquisition of an additional 47% interest in PT Astra Sedaya Finance.

### (I) Analysis of balances of cash and cash equivalents

	<b>2011</b> US\$m	2010 US\$m
Bank balances and other liquid funds including restricted balances (refer note 25) Bank overdrafts (refer note 32)	3,931 (17)	3,903 (4)
	3,914	3,899

### 36 Derivative Financial Instruments

The fair values of derivative financial instruments at 31st December are as follows:

	2011		2010	
	Positive fair value	Negative fair value	Positive fair value	Negative fair value
	US\$m	US\$m	US\$m	US\$m
Designated as cash flow hedges				
<ul> <li>forward foreign exchange contracts</li> </ul>	2	-	_	2
<ul> <li>interest rate swaps and caps</li> </ul>	-	32	1	35
<ul> <li>cross currency swaps</li> </ul>	59	20	7	27
	61	52	8	64
Designated as fair value hedges				
<ul> <li>interest rate swaps</li> </ul>	10	_	1	2
- cross currency swaps	60	-	53	42
	70	-	54	44
Not qualifying as hedges				
<ul> <li>forward foreign exchange contracts</li> </ul>	-	-	_	1

### Forward foreign exchange contracts

The contract amounts of the outstanding forward foreign exchange contracts at 31st December 2011 were US\$113 million (2010: US\$157 million).

### Interest rate swaps and caps

The notional principal amounts of the outstanding interest rate swap and cap contracts at 31st December 2011 were US\$1,265 million (2010: US\$1,416 million).

At 31st December 2011, the fixed interest rates relating to interest rate swaps and caps vary from 0.7% to 11.9% (2010: 0.7% to 13.7%) per annum.

The fair values of interest rate swaps are based on the estimated cash flows discounted at market rates ranging from 0.2% to 4.9% (2010: 0.2% to 9.8%) per annum.

#### Cross currency swaps

The contract amounts of the outstanding cross currency swap contracts at 31st December 2011 totaled US\$2,815 million (2010: US\$ 2,451 million).

### 37 Commitments

	2011	2010
	US\$m	US\$m
Capital commitments:		
Authorized not contracted	2,133	1,694
Contracted not provided	798	245
	2,931	1,939
Operating lease commitments:		
Total commitments under operating leases		
<ul> <li>due within one year</li> </ul>	653	573
<ul> <li>due between one and two years</li> </ul>	478	419
<ul> <li>due between two and three years</li> </ul>	290	270
<ul> <li>due between three and four years</li> </ul>	180	178
<ul> <li>due between four and five years</li> </ul>	144	139
<ul> <li>due beyond five years</li> </ul>	1,015	1,076
	2,760	2,655

Total future sublease payments receivable relating to the above operating leases amounted to US\$45 million (2010: US\$43 million).

In addition, the Group has operating lease commitments with rentals determined in relation to sales. It is not possible to quantify accurately future rentals payable under such leases.

### 38 Contingent Liabilities

Various Group companies are involved in litigation arising in the ordinary course of their respective businesses. Having reviewed outstanding claims and taking into account legal advice received, the Directors are of the opinion that adequate provisions have been made in the financial statements.

### 39 Related Party Transactions

The ultimate holding company of the Group is Jardine Matheson Holdings Limited, a company incorporated in Bermuda. As at 31st December 2011, the Company held a 55% (2010: 54%) interest in Jardine Matheson.

In accordance with the Bye-Laws, Jardine Matheson Limited, a wholly-owned subsidiary of Jardine Matheson Holdings Limited, has been appointed General Manager of the Company under a General Manager Agreement. With effect from 1st January 2008, Jardine Matheson Limited has sub-delegated certain of its responsibilities under the agreement to a fellow subsidiary. Total fees payable for services provided to the Company in 2011 amounted to US\$110 million (2010: US\$92 million).

In the normal course of business the Group undertakes a variety of transactions with certain of its associates and joint ventures, and with Jardine Matheson. The more significant of such transactions are described below.

The Group purchases motor vehicles and spare parts from its associates and joint ventures in Indonesia including PT Toyota-Astra Motor, PT Astra Honda Motor and PT Astra Daihatsu Motor. Total cost of motor vehicles and spare parts purchased in 2011 amounted to US\$7,115 million (2010: US\$5,929 million). The Group also sells motor vehicles and spare parts to its associates and joint ventures in Indonesia including PT Astra Honda Motor and PT Astra Daihatsu Motor. Total revenue from sale of motor vehicles and spare parts in 2011 amounted to US\$988 million (2010: US\$643 million).

The Group and Jardine Matheson use Jardine Lloyd Thompson to place certain of its insurance. Brokerage fees and commissions, net of rebates, paid in 2011 to Jardine Lloyd Thompson were US\$4 million (2010: US\$4 million).

The Group manages five associate hotels (2010: five associate hotels). Management fees received by the Group in 2011 from these managed hotels amounted to US\$12 million (2010: US\$11 million).

Bank Permata provides banking services to the Group. The Group's deposits with Bank Permata at 31st December 2011 amounted to US\$401 million (2010: US\$221 million).

Amounts of outstanding balances with Jardine Matheson, and associates and joint ventures are included in debtors and creditors, as appropriate (refer notes 20 and 33).

Details of Directors' remuneration (being the key management personnel compensation) are shown on page 91 under the heading of Directors' Appointment, Retirement, Remuneration and Service Contracts.

### 40 Summarized Balance Sheet of the Company

Included below is certain summarized balance sheet information of the Company disclosed in accordance with Bermuda law.

	2011	2010
	US\$m	US\$m
Subsidiaries	4,450	4,264
Investment in Jardine Matheson	1,617	1,334
Total assets	6,067	5,598
Share capital (refer note 27)	56	56
Share premium (refer note 28)	1,199	1,199
Revenue and other reserves	4,781	4,312
Shareholders' funds	6,036	5,567
Current liabilities	31	31
Total equity and liabilities	6,607	5,598

Subsidiaries and investment in Jardine Matheson are shown at cost less amounts provided.

# 41 Jardine Strategic Corporate Cash Flow and Net Cash

	2011	2010
	US\$m	US\$m
Dividends receivable		
Subsidiaries	673	561
Jardine Matheson	418	328
Associates and joint ventures	6	2
Other holdings	10	15
	1,107	906
Less taken in scrip	(418)	(328)
	689	578
Other operating cash flows	(303)	(97)
Cash flows from operating activities	386	481
Investing activities		
Purchase of associates and joint ventures	(6)	(5)
Purchase of other investments	-	(64)
Cash flows from investing activities	(6)	(69)
Financing activities		
Repurchase of shares	_	(9)
Purchase of additional interests in subsidiaries	(336)	(188)
Dividends paid by the Company	(98)	(37)
Cash flows from financing activities	(434)	(234)
Fair value adjustment on 6.375% Guarantee Bonds	7	9
Net (decrease)/increase in net cash	(47)	187
Net cash at 1st January	297	110
Net cash at 31st December	250	297
Represented by:		
Bank balances and other liquid funds	250	573
6.375% Guaranteed Bonds	-	(276)
	250	297

Corporate cash flow and net cash comprises the cash flows and net cash or debt of the Company and of its investment holding and financing subsidiaries.

### **Ultimate Holding Company and Principal Subsidiaries and Associates**

The ultimate holding company and principal subsidiaries and associates of the Group at 31st December 2011 are set out below.

					Attribi inter		
	Country of incorporation	Dantia	lawa afiaad aa.	-:1	2011	2010	Nature of business
Dairy Farm International	Bermuda	USD	lars of issued cap 75,011,125	ordinary	% <b>78</b>	78	Supermarkets,
Holdings Ltd*	Bermudu	035	75,011,125	ordinary	70	70	hypermarkets, health and beauty stores, convenience stores, home furnishings stores and restaurants
Hongkong Land Holdings Ltd*	Bermuda	USD	233,813,146	ordinary	50	51	Property development & investment, leasing & management
Jardine Cycle & Carriage Ltd*	Singapore	SGD	355,699,660	ordinary	71	70	A 50.1% interest in PT Astra International Tbk and motor trading
Jardine Matheson Holdings Ltd <sup>†</sup>	Bermuda	USD	164,817,439	ordinary	55	54	Engineering & construction, transport services, motor trading, property, retailing, restaurants, hotels, financial services, and insurance broking
Mandarin Oriental International Ltd*	Bermuda	USD	49,864,937	ordinary	74	74	Hotel management & ownership
PT Astra International Tbk*	Indonesia	IDRm	2,024,178	ordinary	36	35	Automotive, financial services, agribusiness, heavy equipment and mining, infrastructure and logistics, and information technology
Rothschilds Continuation Holdings AG <sup>#</sup>	Switzerland	CHF	60,975,765	ordinary	21	21	Global financial advisory, wealth management and trusts

Attributable interests represent the proportional holdings of the Company, held directly or through its subsidiaries in the issue share capitals of the respective companies, after the deduction of any shares held by the trustees of the employee share option schemes of any such company and any shares in any such company owned by its wholly-owned subsidiaries.

<sup>\*</sup>Subsidiaries.

<sup>†</sup>Ultimate holding company (refer note 39). Jardine Matheson held 82% (2010: 81%) of the share capital of the Company.

<sup>#</sup>Associate.

# **Independent Auditors' Report**

To the members of Jardine Strategic Holdings Limited

### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Jardine Strategic Holdings Limited and its subsidiaries (the 'Group') which comprise the Consolidated Balance Sheet as at 31st December 2011 and the Consolidated Profit and Loss Account, Consolidated Statement of Comprehensive Income, Consolidated Statement of Changes in Equity and Consolidated Cash Flow Statement for the year then ended and a summary of significant accounting policies and other explanatory notes.

### Directors' Responsibility for the Financial Statements

The Company's Directors are responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and with the requirements of Section 90 of the Bermuda Companies Act. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31st December 2011, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards and with the requirements of the Bermuda Companies Act.

### Report on Legal and Regulatory Requirements

We have nothing to report in respect of the following matters that under the UK Listing Rules we are required to review:

- Directors' statement in relation to going concern; and
- the part of the Corporate Governance Statement relating to the Company's compliance with the UK Corporate Governance Code specified for our review.

#### Other Matters

This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Section 90 of the Bermuda Companies Act and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### PricewaterhouseCoopers LLP

Chartered Accountants London **United Kingdom** 

2nd March 2012

# **Five Year Summary**

### **Profit and Loss**

	2011	2010	2009	2008	2007
	US\$m	US\$m	US\$m	US\$m	US\$m
Revenue	31,049	25,498	18,905	18,455	15,328
Profit attributable to shareholders	3,943	3,535	1,988	630	2,265
Underlying profit attributable to					
shareholders	1,583	1,439	1,089	863	727
Earnings per share (US\$)	6.36	5.69	3.20	1.02	3.66
Underlying earnings per share (US\$)	2.55	2.32	1.75	1.40	1.18
Dividends per share (US¢)	22.50	21.00	20.00	19.00	18.00
Balance Sheet					
	2011	2010	2009	2008	2007
	US\$m	US\$m	US\$m	US\$m	US\$m
Total assets	56,153	46,597	37,626	21,394	21,228
Total liabilities	(16,892)	(14,801)	(12,664)	(7,361)	(7,192)
Total equity	39,261	31,796	24,962	14,033	14,036
Shareholders' funds	19,652	16,350	12,697	10,506	10,606
Net debt (excluding net debt of financial					
services companies)	1,868	2,338	2,327	528	851
Net asset value per share* (US\$)	48.36	47.53	32.64	18.15	28.22
Cash Flow					
	2011	2010	2009	2008	2007
	US\$m	US\$m	US\$m	US\$m	US\$m
Cash flows from operating activities	2,385	2,034	2,473	2,125	2,044
Cash flows from investing activities	(2,156)	(1,366)	(127)	(1,361)	(545)
Net cash flow before financing	229	668	2,346	764	1,499
Cash flow per share from operating					
activities (US\$)	3.85	3.27	3.98	3.43	3.32

<sup>\*</sup>Net asset value per share is calculated on a market value basis.

# **Responsibility Statement**

The Directors of the Company confirm to the best of their knowledge that:

- (a) the consolidated financial statements have been prepared in accordance with International Financial Reporting Standards, including International Accounting Standards and Interpretations adopted by the International Accounting Standards Board; and
- (b) the sections of this Report, including the Chairman's Statement, Operating Review and Principal Risks and Uncertainties, which constitute the management report include a fair review of all information required to be disclosed by the Disclosure and Transparency Rules 4.1.8 to 4.1.11 issued by the Financial Services Authority of the United Kingdom.

For and on behalf of the Board

A.J.L. Nightingale **Lord Leach of Fairford** Directors

2nd March 2012

# **Corporate Governance**

Jardine Strategic Holdings Limited is incorporated in Bermuda. The majority of the Group's business interests are in Asia. The Company's equity shares have a premium listing on the London Stock Exchange, and secondary listings in Bermuda and Singapore. The Company attaches importance to the corporate stability that is fundamental to the Group's ability to pursue a long-term strategy in Asian markets. It is committed to high standards of governance. Its approach, however, developed over many years, differs from that envisaged by the UK Corporate Governance Code (the 'UK Code'), which was originally introduced as a guide for United Kingdom incorporated companies listed on the London Stock Exchange. As provided in the Listing Rules issued by the Financial Services Authority in the United Kingdom, the Company's premium listed status requires that this Report address how the main principles of the UK Code have been applied by the Company, and explain the reasons for the different approach adopted by the Company as compared to the UK Code's provisions. The Company's governance differs from that contemplated by provisions of the UK Code on board balance and refreshment, director independence, board evaluation procedures, nomination and remuneration committees and the appointment of a senior independent director.

### The Management of the Group

The Company is a holding company within the Jardine Matheson Group. The Company's share capital is 82%-owned by Jardine Matheson Holdings Limited, in which the Company itself has a 55% interest. Similar to the Company, Jardine Matheson is Bermuda incorporated and listed in London, Bermuda and Singapore. The Memorandum of Association of the Company provides for the chairman of Jardine Matheson to be, or to appoint, the Managing Director of the Company. The managing director of Jardine Matheson has been so appointed. In addition, the Bye-laws of the Company provide for Jardine Matheson, or such wholly-owned subsidiary as it shall appoint, to be the General Manager of the Company. Jardine Matheson Limited, a Hong Kong-based management company, has been so appointed, and has sub-delegated certain of its responsibilities to a fellow wholly-owned subsidiary. The General Manager provides management services to the Company and other members of the Group. The Company itself has no employees.

The Company is concerned primarily with the oversight and co-ordination of its interests in the other listed companies within the wider Group. Operational management is delegated to the appropriate level, and co-ordination with the Group's listed subsidiaries is undertaken by the board of the General Manager. This board, which meets regularly in Hong Kong, is chaired by the Managing Director and consists of six other members, including the deputy managing director, the group finance director, the group strategy director and the group general counsel of Jardine Matheson. In addition, as part of the Company's tiered approach to oversight and management, certain Directors of the Company who do not serve on the board of the General Manager and who are based outside Asia make regular visits to Asia and Bermuda where they participate in four annual Group strategic reviews. All of these reviews precede the Board meetings. These Directors are not directly involved in the operational management of the Group's business activities, but their knowledge and close oversight of the Group's affairs reinforces the process by which business is reviewed before consideration by the Board.

### The Board

The Company currently has a Board of ten Directors: five are executive directors of Jardine Matheson and five are non-executive Directors. Their names and brief biographies appear on page 17 of this Report. The Chairman has been appointed in accordance with the provisions of the Bye-laws of the Company, which provide that the chairman of Jardine Matheson, or any Director nominated by him, shall be the Chairman of the Company. The composition and operation of the Board reflect the Group's commitment to its long-term strategy, the Company's shareholding structure and the Group's tiered approach to oversight and management as described above. These factors explain the balance on the Board between executive and non-executive Directors, the stability of the Board, the absence of nomination and remuneration committees and the conduct of Board evaluation procedures. The Board regards Asian business experience and relationships as more valuable attributes of its non-executive Directors than formal independence criteria. Accordingly the Board has not designated a 'senior independent director' as set out in the UK Code. There are no decisions required to be made by the Company on remuneration.

Among the matters which the Board decides are the Company's investment strategy, its annual budget, dividends and major corporate activities. The Board is scheduled to hold four meetings in 2012 and ad hoc procedures are adopted to deal with urgent matters. In 2011 one meeting was held in Bermuda and three were held in Asia. All current Directors who held office in 2011 attended all four Board meetings, save that Jenkin Hui attended three meetings. The Board receives high quality, up to date information for each of its meetings. This information is approved by the General Manager before circulation, and is then the subject of a strategy review in a cycle of meetings (in Bermuda or Asia, as appropriate) prior to consideration by the Board itself.

The division of responsibilities between the Chairman and the Managing Director is well established. The Chairman's role is to lead the Board as it oversees the Group's strategic and financial direction. The role of Managing Director is to implement the strategy set by the Board and to manage the Group's operations. An important part of this is undertaken in his capacity as chairman of the board of the General Manager.

### **Directors' Appointment, Retirement, Remuneration and Service Contracts**

Each new Director is appointed by the Board and, in accordance with Bye-law 92 of the Company's Bye-laws, each new Director is subject to retirement at the first Annual General Meeting after appointment. Thereafter, the Director will be subject to retirement by rotation pursuant to Bye-law 85 whereby one-third of the Directors retire at the Annual General Meeting each year. These provisions apply to both executive and non-executive Directors, but the requirement to retire by rotation pursuant to Bye-law 85 does not extend to the Chairman or Managing Director.

On 12th May 2011, R.C. Kwok retired from the Board. On 1st April 2012, Ben Keswick succeeded A.J.L. Nightingale as Managing Director (the latter remaining as a non-executive Director of the Company). Adam Keswick was appointed a Director with effect from 1st April 2012. In accordance with Bye-law 85, Lord Leach of Fairford and A.J.L. Nightingale retire by rotation at the Annual General Meeting and, being eligible, offer themselves for re-election. In accordance with Bye-law 92, Adam Keswick and Ben Keswick will also retire and, being eligible, offer themselves for re-election. Adam Keswick, Ben Keswick and Lord Leach of Fairford each has a service contract with a subsidiary of Jardine Matheson that has a notice period of six months. A.J.L. Nightingale does not have a service contract with the Company or its subsidiaries.

Directors' fees are decided upon by shareholders in general meeting as provided for by the Company's Bye-laws. For the year ended 31st December 2011, Directors' fees payable by the Company amounted to US\$416,274 (2010: US\$400,000).

The Company purchases insurance to cover its Directors against their costs in defending themselves in civil proceedings taken against them in that capacity and in respect of damages resulting from the unsuccessful defence of any proceedings. To the extent permitted by law, the Company also indemnifies its Directors. Neither the insurance nor the indemnity provides cover where the Director has acted fraudulently or dishonestly.

### Directors' Responsibilities in respect of the Financial Statements

The Directors are required under the Bermuda Companies Act 1981 to prepare financial statements for each financial year and to present them annually to the Company's shareholders at the Annual General Meeting. The financial statements should present fairly in accordance with International Financial Reporting Standards ('IFRS') the financial position of the Group at the end of the year and the results of its operations and its cash flows for the year then ended. The Directors consider that applicable accounting policies under IFRS, applied on a consistent basis and supported by prudent and reasonable judgments and estimates, have been followed in preparing the financial statements.

### **Going Concern**

The Directors are required to consider whether it is appropriate to prepare financial statements on the basis that the Company and the Group are going concerns. The Group prepares comprehensive financial forecasts and, based on these forecasts, cash resources and existing credit facilities, the Directors consider that the Company and the Group have adequate resources to continue in business for the foreseeable future. For this reason, the Directors continue to adopt the going concern basis in preparing the financial statements.

### **Code of Conduct**

The Group conducts business in a professional, ethical and even-handed manner. Its ethical standards are clearly set out in the Jardine Matheson Code of Conduct, a set of guidelines to which every Group employee must adhere. The code requires that all Group companies comply with all laws of general application, all rules and regulations that are industry specific and proper standards of business conduct. The code prohibits the giving or receiving of illicit payments, and requires all employees to be treated fairly, impartially and with respect. It also requires that all managers must be fully aware of their obligations under the Code of Conduct and establish procedures to ensure compliance at all levels within their organizations. The Group has in place procedures by which employees can raise, in confidence, matters of serious concern in areas such as financial reporting or compliance.

### Risk Management and Internal Control

The Board has overall responsibility for the Company's system of risk management and internal control. The system of internal control is designed to manage, rather than eliminate, business risk; to help safeguard its assets against fraud and other irregularities; and to give reasonable, but not absolute, assurance against material financial misstatement or loss.

The principal risks and uncertainties facing the Company are set out on page 94.

The Board has delegated to the Audit Committee responsibility for reviewing areas of risk and uncertainty, the operation and effectiveness of the Company's system of internal control and the procedures by which these are monitored. The Audit Committee considers the system and procedures on a regular basis, and reports to the Board semi-annually. The members of the Audit Committee are Simon Keswick, Lord Leach of Fairford and Percy Weatherall; they have extensive knowledge of the Group while at the same time not being directly involved in operational management. The Board considers that the members of the Audit Committee have, collectively, the requisite skills, knowledge and experience to enable it to discharge its responsibilities in a proper manner. All current members of the Audit Committee attended both its meetings during the year. The Company's Managing Director, together with representatives of the General Manager and the internal and external auditors, attend the Audit Committee meetings by invitation.

The General Manager oversees the implementation of the systems of internal control throughout the Group. The implementation of the systems of internal control within the Group's operating companies is the responsibility of each company's board and its executive management. The effectiveness of these systems is monitored by the internal audit function, which is outside the operating companies, and by a series of audit committees that operate in each major business unit across the Group. The internal audit function also monitors the approach taken by the business units to risk. The findings of the internal audit function and recommendations for any corrective action required are reported to the relevant audit committee and, if appropriate, to the Audit Committee of the Company. The Audit Committee also reviews the effectiveness of the internal audit function.

The Group has in place an organizational structure with defined lines of responsibility and delegation of authority. Across the Group there are established policies and procedures for financial planning and budgeting; for information and reporting systems; for assessment of risk; and for monitoring the Group's operations and performance. The information systems in place are designed to ensure that the financial information reported is reliable and up to date.

The Group's policy on commercial conduct underpins the internal control process, particularly in the area of compliance. The policy, as set out in the Code of Conduct, is reinforced and monitored by an annual compliance certification process.

The Audit Committee has also been given the responsibility to oversee the effectiveness of the formal procedures for Group employees to raise any matters of serious concern and is required to review any reports made under those procedures that are referred to it by the internal audit function.

Prior to completion and announcement of the half-year and year-end results, a review of the Company's financial information and any issues raised in connection with the preparation of the results, including the adoption of new accounting policies, is undertaken by the Audit Committee with the Managing Director and representatives of the General Manager and a report is received from the external auditors. The Audit Committee also assesses any reports on frauds identified during the period under review. The external auditors also have access to the Board, and to the boards of the Group's operating companies.

The Audit Committee keeps under review the nature, scope and results of the external audit, the audits conducted by the internal audit function and the findings of the various Group audit committees. The Audit Committee also keeps under review the independence and objectivity of the external auditors, and as part of that process considers and approves the level and nature of non-audit work performed. The terms of reference of the Audit Committee can be found on the Company's website at www.jardines.com.

### **Directors' Share Interests**

The Directors of the Company in office on 1st April 2012 had interests (within the meaning of the Disclosure and Transparency Rules ('DTRs') of the Financial Services Authority (the 'FSA') of the United Kingdom) in the ordinary share capital of the Company at 22nd March 2012 as set out below. These interests included those notified to the Company in respect of the Directors' connected persons (as that term is used in the DTRs in relation to companies incorporated outside the United Kingdom).

Charles Allen-Jones	5,180
Simon Keswick	7,812
Dr George C.G. Koo	141,264
Lord Leach of Fairford	60,672
A.J.L. Nightingale	17,684

#### **Substantial Shareholders**

As a non-UK issuer, the Company is subject to the DTRs pursuant to which a person must in certain circumstances notify the Company of the percentage of voting rights attaching to the share capital of the Company that he holds. The obligation to notify arises if that person acquires or disposes of shares in the Company which results in the percentage of voting rights which he holds reaching, exceeding or falling below 5%, 10%, 15%, 20%, 25%, 30%, 50% and 75%.

The Company has been informed that Jardine Matheson is interested indirectly in 919,852,213 ordinary shares carrying 82.13% of the voting rights attaching to the Company's issued ordinary share capital. Apart from this shareholding, the Company is not aware of any holders of voting rights of 5% or more attaching to the issued ordinary share capital of the Company as at 22nd March 2012.

There were no contracts of significance with corporate substantial shareholders during the year under review.

#### **Relations with Shareholders**

The 2012 Annual General Meeting will be held at The Fairmont Southampton, Bermuda on 10th May 2012. The full text of the resolutions and explanatory notes in respect of the meeting are contained in the Notice of Meeting which accompanies this Report. All shareholders are invited to attend the Annual General Meeting and participate in communicating with the Company. The Company holds regular meetings with institutional shareholders. A corporate website is maintained containing a wide range of information of interest to investors at www.jardines.com.

### Securities Purchase Arrangements

At the Annual General Meeting held on 12th May 2011, shareholders renewed the approval of a general mandate authorizing the Directors to effect purchases by the Company or its subsidiaries of the Company's own ordinary shares of less than 15% in aggregate of its issued share capital.

During the year, JMH Investments Limited ('JMHI'), a wholly-owned subsidiary of Jardine Matheson, purchased a total of 6,612,545 ordinary shares of the Company in the market for an aggregate total cost of US\$188.4 million. The ordinary shares purchased represented some 0.59% of the Company's issued ordinary share capital. As the Company's interest in Jardine Matheson is over 50%, JMHI is subject to the Company's share repurchase guidelines as agreed with the UK Listing Authority.

### **Related Party Transactions**

Details of transactions with related parties entered into by the Company during the course of the year are included in note 39 to the financial statements on page 84. There were no transactions entered into by the Company during the course of the year to which the related party transaction rules of the FSA in the United Kingdom apply.

# **Principal Risks and Uncertainties**

The Board has overall responsibility for risk management and internal control. The process by which the Group identifies and manages risk is set out in more detail on page 92 of the Corporate Governance section of this Report. The following are the principal risks and uncertainties facing the Company as required to be disclosed pursuant to the Disclosure and Transparency Rules issued by the Financial Services Authority of the United Kingdom and are in addition to the matters referred to in the Chairman's Statement and Operating Review.

#### **Economic Risk**

Most of the Group's businesses are exposed to the risk of negative developments in global and regional economies and financial markets, either directly or through the impact on the Group's joint venture partners, franchisors, bankers, suppliers or customers. These developments can result in recession, inflation, deflation, currency fluctuations, restrictions in the availability of credit, business failures, or increases in financing costs, oil prices and in the cost of raw materials. Such developments might increase operating costs, reduce revenues, lower asset values or result in the Group's businesses being unable to meet in full their strategic objectives.

### **Commercial Risk and Financial Risk**

Risks are an integral part of normal commercial practices, and where practicable steps are taken to mitigate such risks. These risks are further pronounced when operating in volatile markets.

A number of the Group's businesses make significant investment decisions in respect of developments or projects that take time to come to fruition and achieve the desired returns and are, therefore, subject to market risks.

The Group's businesses operate in areas that are highly competitive, and failure to compete effectively in terms of price, product specification or levels of service can have an adverse effect on earnings. Significant pressure from such competition may lead to reduced margins. The quality and safety of the products and services provided by the Group's businesses are also important and there is an associated risk if they are below standard.

The steps taken by the Group to manage its exposure to financial risk are set out in the Financial Review on page 16 and note 2 to the financial statements on pages 34 to 37.

### **Concessions, Franchises and Key Contracts**

A number of the Group's businesses and projects are reliant on concessions, franchises, management or other key contracts. Cancellation, expiry or termination, or the renegotiation of any such concession, franchise, management or other key contracts, could have an adverse effect on the financial condition and results of operations of certain subsidiaries, associates and joint ventures of the Group.

### Regulatory and Political Risk

The Group's businesses are subject to a number of regulatory environments in the territories in which they operate. Changes in the regulatory approach to such matters as foreign ownership of assets and businesses, exchange controls, planning controls, emission regulations, tax rules and employment legislation have the potential to impact the operations and profitability of the Group's businesses. Changes in the political environment in such territories can also affect the Group's businesses.

### **Terrorism, Pandemic and Natural Disasters**

A number of the Group's operations are vulnerable to the effects of terrorism, either directly through the impact of an act of terrorism or indirectly through the impact of generally reduced economic activity in response to the threat of or an actual act of terrorism.

All Group businesses would be impacted by a global or regional pandemic which could be expected to seriously affect economic activity and the ability of our businesses to operate smoothly. In addition, many of the territories in which the Group operates can experience from time to time natural disasters such as earthquakes and typhoons.

# **Shareholder Information**

### Financial Calendar

2011 full-year results announced 2nd March 2012 Share registers closed 19th to 23rd March 2012 2011 final dividend scrip election period closes 20th April 2012 Annual General Meeting to be held 10th May 2012 2011 final dividend payable 16th May 2012 2012 half-year results to be announced 27th July 2012\* Share registers to be closed 20th to 24th August 2012\* 2012 interim dividend scrip election period closes 21st September 2012\* 10th October 2012\* 2012 interim dividend payable

### **Dividends**

Shareholders will receive their dividends in United States dollars, unless they are registered on the Jersey branch register where they will have the option to elect for sterling. These shareholders may make new currency elections for the 2011 final dividend by notifying the United Kingdom transfer agent in writing by 20th April 2012. The sterling equivalent of dividends declared in United States dollars will be calculated by reference to a rate prevailing on 2nd May 2012. Shareholders holding their shares through The Central Depository (Pte) Ltd ('CDP') in Singapore will receive United States dollars unless they elect, through CDP, to receive Singapore dollars. Shareholders, including those who hold their shares through CDP, may also elect to receive a scrip alternative to their dividends.

### **Registrars and Transfer Agent**

Shareholders should address all correspondence with regard to their shareholdings or dividends to the appropriate registrar or transfer agent.

#### Principal Registrar

Jardine Matheson International Services Ltd P.O. Box HM 1068 Hamilton HM EX Bermuda

#### Jersey Branch Registrar

Capita Registrars (Jersey) Ltd 12 Castle Street St Helier, Jersey JE2 3RT Channel Islands

United Kingdom Transfer Agent Capita Registrars The Registry 34 Beckenham Road Beckenham Kent BR<sub>3</sub> 4TU, England

### Singapore Branch Registrar

M & C Services Private Ltd 138 Robinson Road #17-00 The Corporate Office Singapore o68906

Press releases and other financial information can be accessed through the internet at www.jardines.com.

<sup>\*</sup>Subject to change

# **Group Offices**

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Jardine Motors Group Ltd	25th Floor, Devon House Taikoo Place 979 King's Road Quarry Bay Hong Kong		(852) 2579 2888 (852) 2856 9674 jmg@jardines.com Adam Keswick
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Hongkong Land Ltd	8th Floor One Exchange Square Central Hong Kong	Telephone Facsimile Email Website	(852) 2842 8428 (852) 2845 9226 gpobox@hkland.com www.hkland.com Y.K. Pang
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